

FemTech Industry 2021 / Q2 Landscape Overview

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Introduction

- FemTech refers to software, products and services, and diagnostics that use technology to improve women's health.
- About 50% of the FemTech market belong to Pregnancy & Nursing and Reproductive Health sectors, however, it is not only limited to these categories.
- Other important FemTech sectors include Longevity, Healthcare, Diagnostics, Personal Care & Wellbeing, Beauty for FemTech, and PharmTech.
- Problems are tackled via platforms (e.g. apps and telehealth), deep tech (e.g. Al, ML and big data), and devices (e.g. wearables, sensors, and remote patient monitoring.)
- The FemTech industry can be thought of as a continuum process: pre-care → during care → post-care.

Why is FemTech becoming more important?

Women play a pivotal role in the creation of families; hence, they are key to sustaining healthy families. The fourth wave of feminism we are now witnessing is making this concept even more prevalent and trendy.

Unlike before, women are increasingly pushing for equality in all aspects of life, including the workplace and healthcare. Since more and more of them are dedicating themselves to their careers, women decide to have children later in life; hence, they require more medical attention.

More and more women are thinking of themselves as individuals with their own necessities; hence, they want to take care of their health in every sphere, including general healthcare, sexual healthcare, emotional wellbeing, pregnancy, periods, and a lot more.

Meeting all these demands requires improvement of women's healthcare.

Source: Media Review

Introduction

Being relatively 'young', the FemTech Industry remains largely underfunded; however, it is predicted to grow exponentially in the coming years. The FemTech industry (and more specifically, women's health and technology) is projected to double in size and include more areas. However, for that to happen, it will have to overcome various challenges.

Lack of Investment

The FemTech Industry accounts for only 1.4% of capital invested in healthcare.

Insufficient R&D Funding

Only 4% of healthcare R&D funding is targeted at women's health.

Public Support

It is hard to get public support in subjects people are less likely to talk about.

Pace of Education

Not enough is being done to debunk myths and break taboos surrounding women-related issues.

Economic Situation

Economic hardships hinder access to high-tech products (e.g. wearable devices) for women in rural areas of the world

Taxation Risk

Fear of an unfair 'pink tax' applied to products marketed to women.

Historic Effect

Historically, fewer venture capital is invested in women-related startups.

Underestimation of Issues

When it comes to health issues, women are largely not listened to or believed; hence, lower efficiency.

Approach of the Report

that operate, interact with or are somehow involved in the FemTech

Database Applied Research & Analytics Methods Descriptive Qualitative Data Mixed Data Collection **Analysis** Research Research & Development Centers,

Exploratory Data

Analysis

Comparative

Analysis

Data Filtering

Data Source ¹					
Publicly Available Sources	Industry-Specialised	Media Overview (Articles,	Industry Reports		
(Websites)	Databases	Press Releases)	and Reviews		

Containing a comprehensive overview of the FemTech Industry, the report relies on various research methods and analytics techniques. Since there is no clear definition of the FemTech market, our assessment is based on certain assumptions. Hence, it is assumed that the FemTech market includes Longevity, Fertility & Period, Pregnancy & Nursing, Diagnostics & PharmTech, General Healthcare, Sexual Healthcare & Wellbeing, Beauty for FemTech, and others. FemTech Analytics is not responsible for the quality of the secondary data presented herein; however, we do our best to minimize possible risks by cross-checking data and using different analytics techniques. Please note that we did not deliberately exclude certain companies from our analysis due to the data-filtering method used or difficulties encountered. In fact, the main reason for their non-inclusion was incomplete or missing information in the available sources.

Identification of relevant:

Companies.

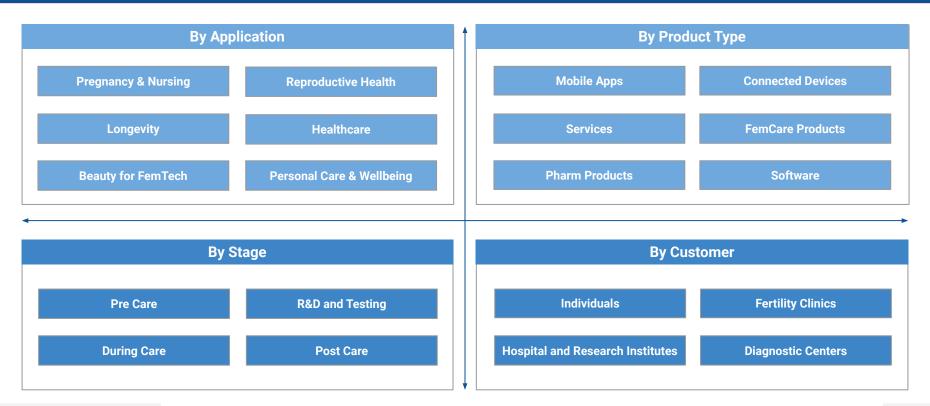
· Influencers,

Investors.

Industry.

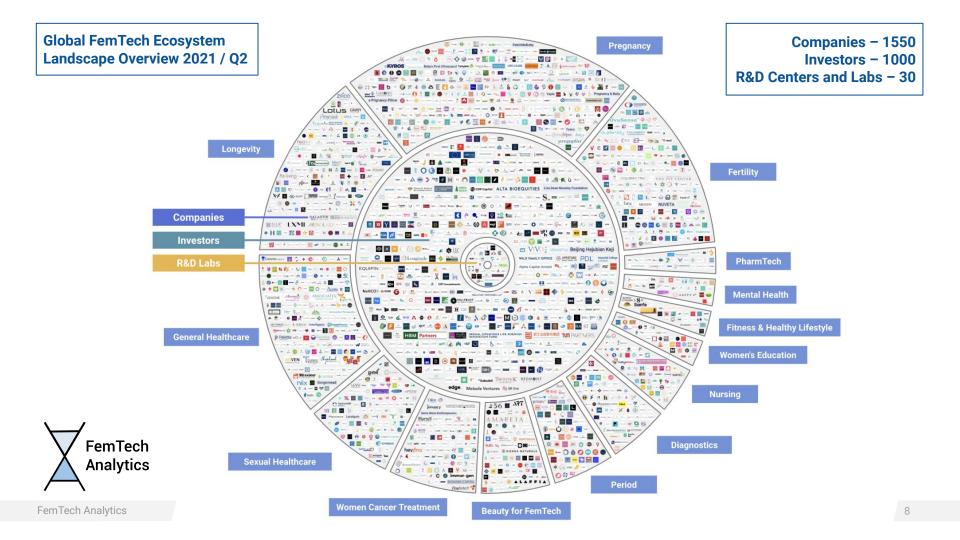
^{1 -} grouped by, but not limited to

FemTech Market Framework

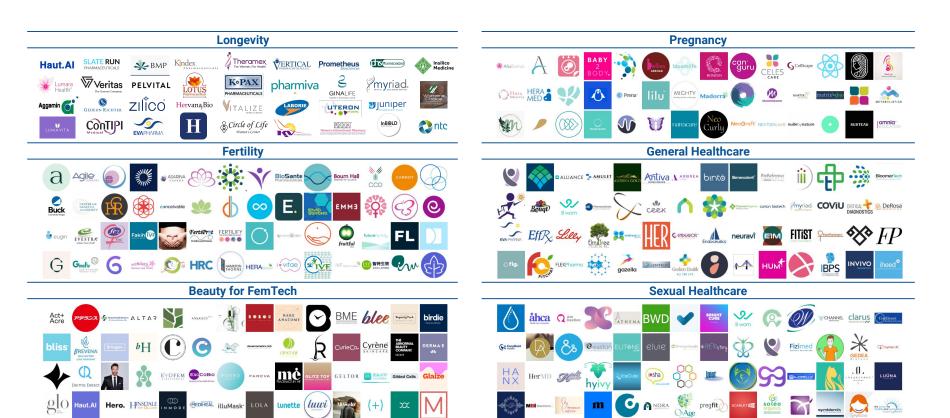


FemTech Framework by Application

By Application			
Fertility			
General Healthcare			
Women's Cancers Treatment			
Period			
Nursing			
Mental Health			
PharmTech			



FemTech Industry 2021 Major Subsectors Composition





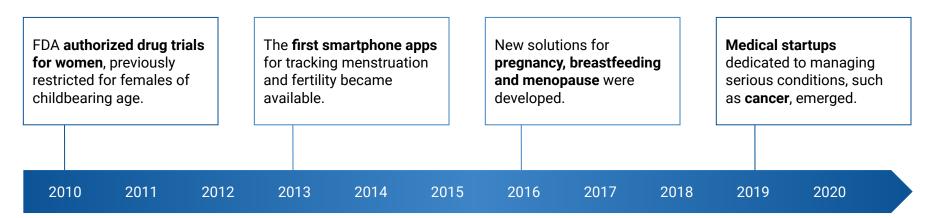
FemTech Industry Overview

2021 / Q2

FemTech Industry General Overview

Being a relatively new industry, FemTech includes a broad spectrum of digital technologies dedicated to the improvement of women's health and wellbeing. By developing technological solutions for pregnancy and nursing care, women's sexual wellness, reproductive system healthcare, menopause solutions, female oncology, and general healthcare, FemTech seeks to fulfil unmet women's needs. The FemTech market includes a wide range of wearable and clinical devices, diagnostic appliances, products, platforms, software, apps, or services.

FemTech has only been around for a couple of years; however, the issues it is facing have been unresolved for decades. Being a distinct form of healthcare, female healthcare has gone through **several phases of development**:



Source: Media overview

FemTech Milestones

Only a few years ago, global investments in the FemTech sector barely totalled \$100M per year. The feminist movement, rapid digitalization and personalized healthcare have given a boost to its development.

The FemTech movement began to guickly expand, attracting startups, VCs, press, activists, and non-profit organizations. About \$400M was invested in FemTech companies.

The FemTech market is represented by 200 startups, a significant number of which are run by women. The key focus areas include reproductive health, pregnancy & infant care, sexual health and hygiene.

2013 2015

2016

2019

2020

2027

Ida Tin, a co-founder and CEO of a Danish company that developed Clue, a menstruation-tracking app, coined the "FemTech" term.

In 2018, the size of the FemTech market exceeded \$16.5B, while in 2019 it grew to **\$18.75B**. Thanks to that, investors began to take an interest in its fertility-related sectors, such as embryo scanning, egg storage, and reproduction.

By 2027 the global FemTech market is projected to be 3.2 times larger as it was in 2019, and it is expected to exceed \$60B in less than 10 years' time. The CAGR is estimated at 15.6% over 2020-2027.

As it evolved, FemTech has ceased to be a merely reproductive concept and become one that encompasses a wide range of health issues disproportionately affecting women (e.g. Alzheimer's, immunodeficiencies or pain management solutions).

Source: Media overview

The FemTech Industry

Focuses on all technologies, services, and research related to extending women's healthy lifespan. Longevity firms are engaged in research, treatment and diagnosis of age-related diseases.

Solutions for general female healthcare, diseases affecting women more than men, breast cancer. Modern solutions include telemedicine, apps, and wearable devices.

Aims to maintain female reproductive systems health at all life stages. This aggregated subsector focuses on sexual healthcare, period, fertility, and contraception.

FemTech diagnostics focuses on early detection and prevention of female diseases. Recently developed solutions include portable devices that can be used at home and which rely on Al and machine learning.

Longevity

Personal Care & Wellbeing

Unlike men, women tend to suffer more from mental disorders; hence a rise in the number of companies dedicated to ensuring emotional, psychological, and social wellbeing of women.

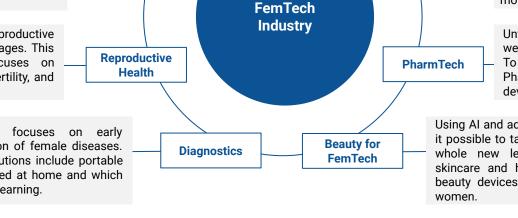
Pregnancy &

Nursina

In response to higher demand for technical solutions, more and more sectors are emerging, including ones facilitating pregnancy planning, postpartum care, motherhood and baby care.

Until recently, the vast majority of drugs were tested only on men or male animals. To develop drugs suitable for females, PharmTech solutions are being actively developed.

Using AI and advanced technologies has made it possible to take female beauty routines to a whole new level. This involves advanced skincare and haircare solutions, as well as beauty devices addressing specific needs of women.



Healthcare

Source: Media overview

FemTech Industry: At a Glance

















The FemTech Industry can be divided into **14 subsectors** covering all aspects of women's health ranging from **Longevity, Pregnancy, Fertility** to **Mental Health** and **Pharmtech**. The report focuses on: **1,550 companies** in which a total of **\$16 billion** has been invested; **1,000 investors** that have invested in **more than 500 FemTech companies**; 30 R&D centers; 50 top influencers. Pregnancy, Longevity, and Fertility are the **three largest subsectors** accounting for **48% of the entire industry**.

FemTech Industry: At a Glance

Top Region	Top Subsector	Top Product	
North America	Pregnancy Services		
Nº1 Publicly Traded Company	Nº1 Investment Deal	Top FemTech Accelerator	
\$4.75B Progyny	\$65.7M Sera Prognostic	FemTech Lab	
№1 Company by Funding Amount	Nº1 Investor by Total Fund Raised	Top FemTech Events Organizer	
\$2.48B Evofem Biosciences	\$5.1B Founders Fund	Women of Wearables	

Note: top region, top subsector and top product type were identified based on the largest number of FemTech companies.

FemTech Market Size



Valued at \$18.7B in 2019, the FemTech market is expected to grow to **\$60B by 2027**, at a CAGR of 15.6%. Despite increased interest from investors, the industry still remains underinvested; hence, it has a huge **growth potential**.

The reason female healthcare has garnered so much attention in recent years is that there has been a **shift in the sociocultural paradigm**. Thanks to that, many topics that were previously ignored can now be openly discussed.

Increased awareness, early self-detection and better management of illnesses by women of all ages have resulted in an increase in **demand for technological solutions**. As of now, this demand hasn't been fully satisfied.

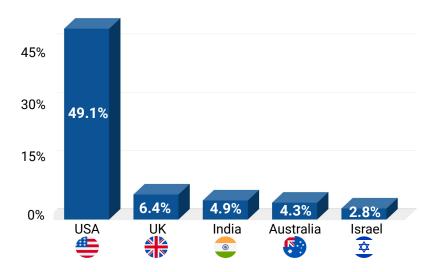
Source: Fortune Business Insights; Media overview

FemTech Companies: Regional Distribution

Distribution of FemTech Companies by Regions, 2021

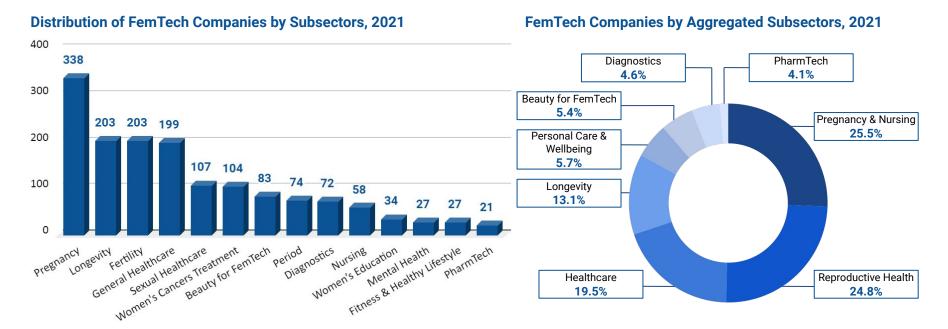
North America 51.9% Asia 13.9% Australia 4.7% South America 4.4%

Countries with the Largest Number of FemTech Companies, 2021



When it comes to FemTech companies, North America, and particularly the **US**, is the **undisputed leader**. Accounting for **nearly 52% of the total number** of FemTech companies, it beats other regions by a wide margin. **Europe** is second, at **24%**, followed by **Asia with 14%**. The **UK** and **Israel** are the two countries with the highest number of FemTech companies in their respective regions. **Asia's undisputed leader is India** which accounts for 5% of FemTech companies.

FemTech Companies by Subsectors Overview

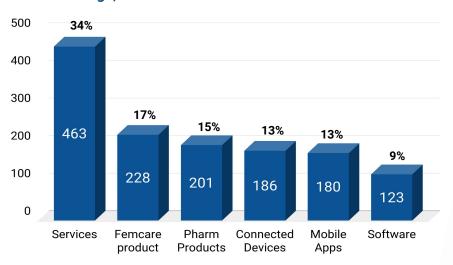


Accounting for 21.8% of the total market, Pregnancy is the largest subsector of the FemTech Industry. It is followed by Longevity and Fertility, which account for 13.1% each.

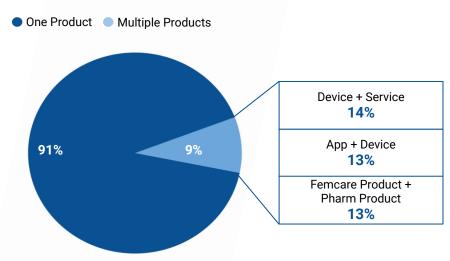
Pregnancy & Nursing is the largest aggregated subsector, followed by **Reproductive Health**, and **Healthcare**. Together, these **top 3 aggregated subsectors account for 70%** of the entire FemTech market.

FemTech Companies by Product Overview

Distribution of Companies by Product in Absolute Values and Percentage, 2021



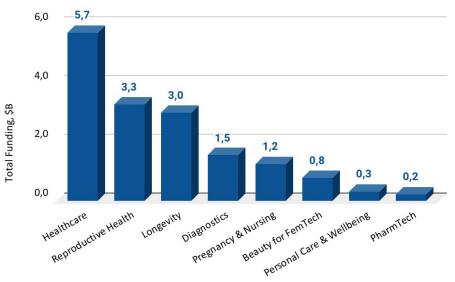
Companies with Multiple Products, 2021



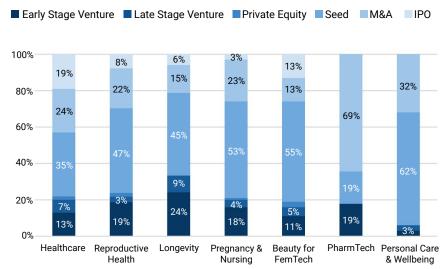
Classifying the FemTech market **by product types** and analyzing the companies' distribution, we see that **Services is the largest category** accounting for **34**% of the entire FemTech market. The other products are more or less evenly distributed. Interestingly, **91**% **of the companies supply one product**, while only 9% of them manufacture more than one product. The most popular combinations include Device and Service, App and Device, Femcare Product and Pharm Product.

FemTech Aggregated Subsectors Funding

FemTech Aggregated Subsectors by Funding Amount, 2021



Major FemTech Aggregated Subsectors by Funding Status, 2021

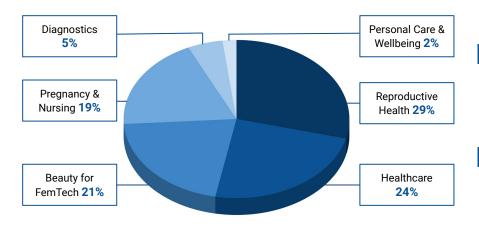


Comprised of General Healthcare and Women's Cancers Treatment (about 300 companies totally), **Healthcare** aggregated subsector receives the **highest share of the total FemTech funding** — **35.6**%. Being the second largest aggregated subsector by the number of companies (384), **Reproductive Health** is also on the second place in terms of funding (20.3%). **Longevity** has 18.7% of the total industry funding, having about 200 companies. Despite having 88 companies, Personal Care & Wellbeing is one of the least funded aggregated subsectors. In terms of the funding status, **Seed is the most popular** type, followed by M&A and Early Stage Venture.

FemTech Subsectors Using Al

FemTech Aggregated Subsectors Using AI, 2021

In total, 6% of FemTech companies use Al



Diagnostics

Using AI technologies and big data to better identify health problems faced by women; providing personalized solutions in a matter of seconds.

Pregnancy & Nursing

Connecting trusted experts to ensure that women receive full and high-quality care; providing personalized advice during pregnancy.

Beauty for FemTech

By using AI, beauty tech companies are able to provide women with personalized offers and care, according to their needs.

Personal Care & Wellbeing

Making healthcare and emotional well being highly personalized through the use of AI and machine learning to provide solutions specifically addressing the problem.

Reproductive Health

Al-powered companies have developed a better understanding of reproductive health at all stages, which helps to monitor cycles and fertility windows.

Healthcare

Al-based technologies provide care coordinators and 24/7 telemedicine access to a range of women's healthcare problems.

Of the six aggregated subsectors using AI, three account for 74% of all AI technologies used in FemTech. Being the second in terms of funding and by the number of companies, Reproductive Health has the highest number of companies using AI. Reproductive Health is followed by Healthcare and Beauty for FemTech, accounting for 24% and 21% respectively. Personal Care & Wellbeing aggregated subsector has the lowest number of companies using AI.

FemTech Companies Using Al



Austria



United Kingdom



Israel



SteadySense

Subsector: Fertility

Product: Connected Device



Kheiron

Subsector: Women's Cancers

Product: Software



Nuvo Group

Subsector: Pregnancy **Product**: Mobile App



Scarletred Holding

Subsector: Beauty for FemTech

Product: Mobile App



Nurturey

Subsector: Pregnancy, Nursing

Product: Mobile App



Gina Life

Subsector: General Healthcare

Product: Software



France



USA



Estonia



Apricity

Subsector: Fertility Product: Mobile App



Flo Health

Subsector: Period **Product**: Mobile App



Haut.Al

Subsector: Longevity **Product**: Mobile App



Fizimed

Subsector: Sexual Healthcare

Product: Mobile App, Connected Device



Bloomlife

Subsector: Pregnancy
Product: Connected Device



Velmio

Subsector: General Healthcare

Product: Mobile App

Source: Companies' websites; Media overview

Investments Landscape Overview

The fact that FemTech presents a viable investment opportunity can be explained by an **ongoing upward trend in diversity and recognition of the importance of preventive health** and personalized medicine. Also, personalized wellness and consumer healthcare technology have recently been among the top-five investment areas in digital health.

Let's have a look at some of the **key aspects** of FemTech investments.

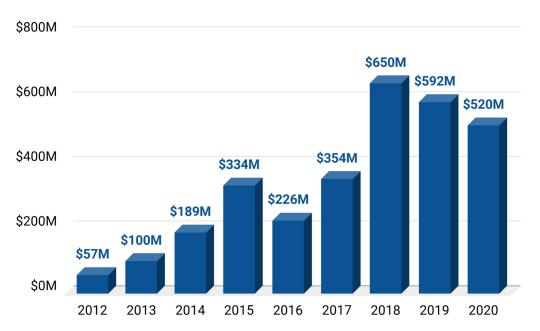
The vast majority of decision-makers in the FemTech Industry are men. Only 17% of startups have at least one female founder, and only 14% of VC investment goes to women-led startups. Almost 90% of investment decision-makers are male. Under such circumstances, conveying the needs of women and unleashing the full potential of the market is a big challenge.

M&A is most common among startups operating in the general health & wellness category. Only two companies were acquired in 2020, while as many as six were acquired in 2019. Five of the six acquired companies and the two M&A deals took place in the general health & wellness subsegment. One of the largest deals involved the acquisition of Procter & Gamble for \$100 million in February 2019.

There has been an increase in funds committed exclusively to funding women's health enterprises. In response to the lack of financing from traditional investment funds, niche funds, often led by women, have been emerging. Portfolia, a venture platform financed almost exclusively by female investors, announced the creation of a new fund that would focus exclusively on FemTech. Another example is Astarte Ventures which invests in companies focusing on the health and wellbeing of women and children.

Investments Landscape Overview

Global VC Investment in FemTech, 2012-2020



As of now, only **4% of tech investment** in life science target health tech solutions for women.

In **2020**, a total of **\$520M of VC capital** was invested in FemTech, a slight decrease from 2019's \$592M.

One of the reasons why the industry isn't getting significant VC funding is the poor track record of sizable exits.

Only **five FemTech exits** took place in 2020, with two companies acquired by Bayer (ETR:BYN), and six completed in 2019.

Nevertheless, overall VC investment in FemTech startups has **grown tenfold** since 2012.

Source: Pitchbook data: Media overview

Top Recent M&A Deals in FemTech

Company	Description	Acquirer	Exit Value
Kandy	KaNDy Therapeutics is a biotech company focused on the treatment of menopausal symptoms.	Bayer (ETR: BAYN)	\$425M
care/of	Care/of provides direct-to-customer monthly subscription of personalized vitamins and supplements.	Bayer (ETR: BAYN)	\$157M
	This is L. is a manufacturer and distributor of award-winning organic female personal care products.	Procter & Gamble (NYSE: PG)	\$100M
H E A L T H	Acessa health is a biotech company that develops a minimally invasive solutions to treat uterine fibroids.	Hologic (NAS: HOLX)	\$80M
Cěllapy	Cellapy' s services mainly focus on skincare products, anti-ageing creams, moisturizers, and lotions.	ABLE C&C (KRX: 078520)	\$59M
lucina	Thomas Medical is a device manufacturer for women's OBGYN, surgical, and fertility products.	MedGyn	N/A
THOMAS MEDICAL	Lucina is a maternity analytics platform for prioritizing at-risk pregnant mothers.	Unified Women's Healthcare	N/A

Top Investment Deals in FemTech in 2020

In 2020, a total of **\$376.2 million** was invested in FemTech startups.

Some of the major deals included:

- Kindbody \$32M, a company offering gynecology, fertility, and family-building care in modern, tech-enabled clinics (Series B round);
- TMRW Life Sciences \$36.5M, the world's first and only automated platform for the safe management and care of the frozen eggs and embryos used in IVF (Series B round);
- Sera Prognostics \$65.7M, the developer of the PreTRM test, an innovative blood test that predicts an expectant mother's risk of premature birth (Series D round);
- Maven Clinic \$45M, helps companies retain diverse talent, improve health outcomes, and reduce maternity and fertility costs (Series C round); and
- Care/of \$40.7M, provides a monthly subscription of personalized vitamins (Series D round).

Top-5 Investment Deals

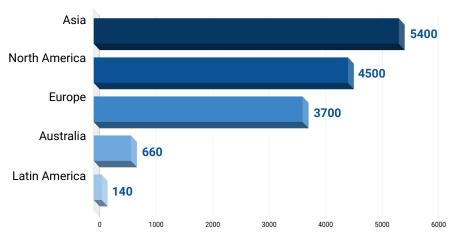


Source: Media overview

FemTech Investors Distribution by Region and Funding

Distribution of FemTech Investors by Region, 2021

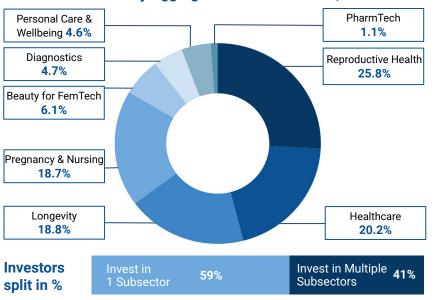
FemTech Investment by Region, \$M, 2021



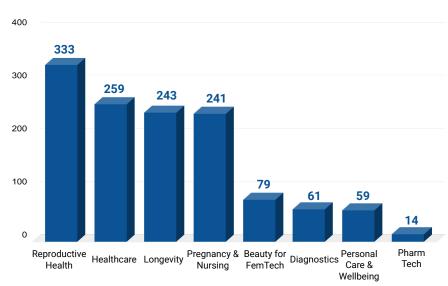
Accounting for nearly **55%**, North America, and more specifically, the **US**, is the **leader in the number of FemTech investors**. **Europe** is second at **25%**, while Australia, Africa, and South America jointly account for only 2.8%. Despite having only 14% of FemTech investors, **Asia** can boast the **largest share of Investment (\$5.4B)**. There is a **huge gap** between investments in the top and bottom regions, such as Australia, Latin America, and Africa.

FemTech Investors Distribution by Aggregated Subsectors

FemTech Investors by Aggregated Subsectors in %, 2021



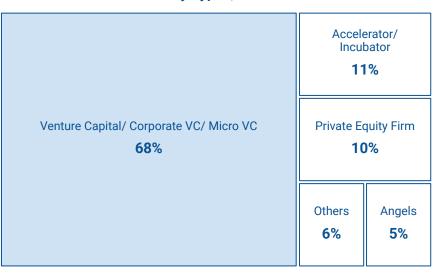
Number of FemTech Investors by Aggregated Subsectors, 2021



FemTech **investors** mainly **invest in Reproductive Health** (25.8%). **Healthcare** and **Longevity** are the next largest aggregated subsectors in terms of investment (20.2% and 18.8% respectively). PharmTech has the lowest number of investors (1.1%). More than 40% of investors **invest in multiple subsectors**. The distribution of investors corresponds to the percentage share; out of the total number of investments, 333 were made in Reproductive Health (and more specifically, in Fertility, Period, and Sexual Healthcare).

Distribution of FemTech Investors by Type and Number of Investments

FemTech Investors Share by Types, 2021



Distribution of Investors by Investments, 2021



Venture capital (VC) firms, including Corporate VC and Micro VC, account for 68% of all investors. Other investors include Accelerators/Incubators, Private Equity Firms, and Angels. With a total investment of \$1.8 B, FemTech Investors mostly have 11-50 investments in their portfolios. At \$4.5 B, investors with 51-100 investments have the highest value of investments. 71% of investors have fewer than 100 investments in their portfolios.

Investors Exclusively Focused on FemTech

1 PORTFOLIA

The Portfolia FemTech Fund focuses on emerging technologies, products and services improving women's health and wellness throughout their lives.

2 Avestria

Avestria Ventures Management, LLC operates as a venture capital firm. The Company invests in early stage women's health and life science companies.

3 STEELSKY

SteelSky Ventures is an early stage fund investing in the future of Women's Health. The fund is focused on investing in high growth companies that significantly improve access, care and outcomes in women's health.

⁴ Astarté

Astarte Ventures is the first venture fund dedicated exclusively to the health and wellbeing of women and children, with a primary focus on early intervention and prevention measures.



Female Founders Fund is a seed stage venture fund that invests exclusively in female-founded companies. The focus areas are e-commerce, media, platforms, advertising and web-enabled services.

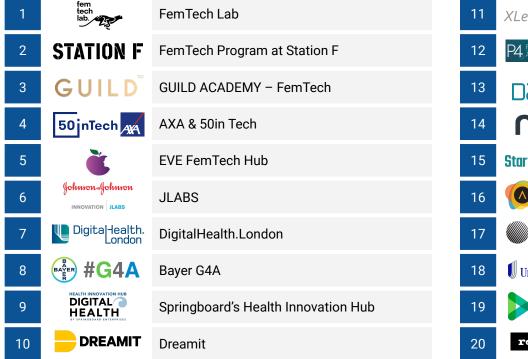


Rhia Ventures is an investment fund and incubate programmatic initiative. Rhia Ventures invests in reproductive healthcare solutions that empower women.

7 THE CASE FO

The Case for Her is a philanthropic investment portfolio addressing the key women's health issues of menstruation and female sexual health through grants, investments, conventions, and advocacy.

FemTech Accelerators



XLerateHealth XLerateHealth P4 Precision Medicine Accelerator Programma P4 Precision Medicine Accelerator DayOne nex® Nex Cubed Startupbootcamp Startupbootcamp SCALE Scale Los Angeles STARTUP CREASPHERE Startup Creasphere UnitedHealthcare* UnitedHealthcare Accelerator New York

Digital Health The New York Digital Health Innovation Lab Innovation Lab rockstart. Rockstart Health



2021 / Q2

Being an important part of the FemTech Industry, FemTech Longevity focuses on technologies, services, and research related to extending women's healthy lifespan. FemTech Longevity companies are engaged in research, treatment, and diagnosis of age-related diseases, as well as research in the field of regenerative medicine. They also provide information, medical, and psychological assistance to women seeking to live longer and happier lives.

By focusing exclusively on female health, a tech sector will inevitably acquire special significance for areas inextricably linked to the aging process (e.g. effects of menopause). Hence, FemTech has formed a synergetic connection with the Longevity Industry. The FemTech sector was popularized after the creation of the Centre for Female Reproductive Longevity and Equality at the Buck Institute for Research on Aging – a center for FemTech in all but name.

In the years **2015-2020**, women's life expectancy averaged **83.4 years**

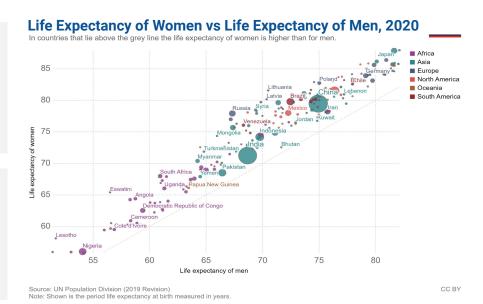
In all parts of the world, women on average live longer than men.

Men's life expectancy is almost **7**% (or about **8 years**) less than women's.

It may seem that the difference in life expectancy between women and men can be explained only by **biological reasons**. However, women actually **face a lot more difficulties on their way to longevity**. The high mortality rate among mothers is reason enough for men to be seriously concerned. Women's health is also strongly affected by **social background** (employment, income level, family responsibilities) and environmental conditions.

The rise of the FemTech Longevity sector may partly be the result of the increasing lag between female healthspan (the number of years free from chronic, degenerative age-related disease) and their rising lifespans. Females have higher average lifespans and life expectancies than men. However, the number of years spent suffering from age-related diseases like dementia is also higher.

This creates an unmet need for products and services aiming to maximize female healthspan that the rising FemTech Longevity sector is striving to fulfill. As population aging continues to steepen, and the proportion of individuals above the age of 60 continues to rise, the available market for FemTech Longevity companies rises proportionally.



The chart above shows life expectancy at birth for men and women. As we can see, all countries are above the diagonal parity line – this means in all countries a newborn girl can expect to live longer than a newborn boy. Interestingly, this chart shows that while the female advantage exists everywhere, the cross-country differences are large. In Russia, women live 10 years longer than men; in Bhutan, the difference is less than half a year.

Source: Companies' websites: Our World in Data

MENTAL HEALTH

In general, women do not experience more emotional disorders than men. At the same time, they are more susceptible to anxiety and depression.

According to the World Health Organization, about 10% of pregnant women and about 13% of postpartum women experience mental health problems, the most common of which is depression.

Unfortunately, few women today are aware of the existence of companies that can help them deal with pregnancy-related challenges. PANDAS and BenefitBump are only two examples from the long list of such companies.

BREAST CANCER TREATMENT

Breast cancer is the most diagnosed disease and the leading cause of cancer-related deaths worldwide. Hence, the **longevity** of women depends on the early diagnosis and successful treatment of breast cancer.

Ribociclib, also known as Kisqali, is a medicine developed by two biotechnological companies - Novartis and Astex Pharmaceuticals. It is used to treat oestrogen receptor positive, HER2 negative, and metastatic breast cancers. CDK inhibitors prevent the growth and division of cancer cells by inhibiting kinases, enzymes that catalyze the transfer of phosphate groups from one molecule to another.

MENOPAUSE SOLUTIONS

It is a well-known fact that menopause can cause an increase in the accumulation of abdominal adipose tissue. Aging can also trigger weight gain which can increase the risk of development of serious diseases, such as cancer, hypertension, type 2 diabetes, stroke, and osteoarthritis.

In the past two decades, evidence of the benefits of calorie restriction for longevity in women has begun to emerge. It has been found that calorie restriction without malnutrition can improve the situation with markers of aging and age-associated diseases, such as Type 2 diabetes, cardiovascular diseases, cancers, and neurological disorders.

Source: Companies' websites; Media overview

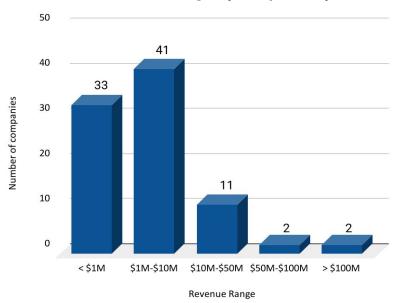
FemTech Longevity Companies Regional Distribution

Leading Countries by Share of Distribution of FemTech Longevity Companies by Major Regions, 2021 **Longevity Companies, 2021** Europe **58**% 9% 20% North America **62**% Middle East Asia 7% 6% 5% Australia 3% 3%

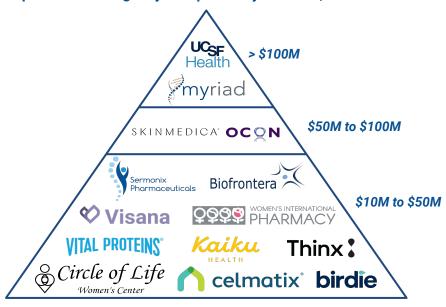
Geographically, the vast majority of companies in the FemTech Longevity subsector are based **in North America**, particularly in the United States, where **58%** of companies are located, and Canada at 4%. **Europe** is the second-largest region, with a 20% share, led by United Kingdom. Israel leads the **Middle East** region in the number of companies. Asian countries and Australia are somewhat less represented by FemTech Longevity subsector.

FemTech Longevity Companies by Revenue Overview

Distribution of FemTech Longevity Companies by Revenue, 2021



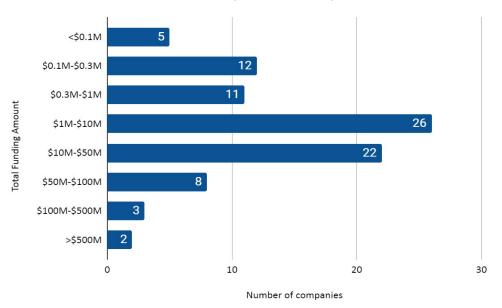
Top FemTech Longevity Companies by Revenue, 2021



The largest number of companies comprising **46**% out of total in the FemTech Longevity subsector show revenue, estimated in the range of **\$1M-\$10M**. The revenue of about 37% of companies does not exceed \$1M, while **17**% of players have revenue as high as **\$10M or more**.

Longevity in FemTech: Companies Funding

Distribution of FemTech Longevity Companies by Funding Amount, 2021



Top 10 Companies by Total Funding Amount (\$M), 2021



Funding of companies in the FemTech Longevity subsector totaled **over \$3B** in 2021, with **75% falling to the top 10 market players**. In fact, 40% of funding was made through M&A, 28% from IPO, and 21% from VC.

The Future of FemTech Longevity

Given the recent increase in the number of FemTech companies with a **core Longevity component**, we predict a **rise in the number of FemTech companies focused on Longevity** in particular.

Thus far, these have tended to concentrate mainly on **fertility issues**, since Longevity in fertility, given the present state of regenerative medicine, is a low hanging fruit and the next **great step for FemTech**. Whereas other aspects of age-related dysfunction in female-specific bodily processes depend on a complex system of tissues and organs – such as **menopause-related hormonal imbalances**, for example – for the most part, **female age-related infertility** comes down to a decline in the function of ovarian cells.

Progress in **biomedicine**, especially in the use of **gene therapies** and **stem cell therapies** to reverse aging in entire biological systems such as the endocrine system, will bring an ever **wider range of age-related issues** under FemTech's purview.

We should expect to see a female-centric healthspan extending sector emerge naturally in the course of the following pursuits:

Finding geroprotectors that appear to have differential effects in men and women

Finding interventions (such as geroprotectors and gene therapies) that upregulate genes associated with women's higher life expectancy

Source: Companies' websites; Media overview

The Future of FemTech Longevity

A great deal of **future FemTech** will take the form of **Al-powered software** as a service (SaaS), including courses of monitoring and advice particularly reliant on deep learning, such as that developed by **Haut.Al**.

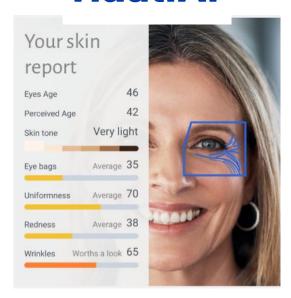
Their product is a form of **deep learning-powered SaaS** for skincare. They help clients develop new skincare strategies, selecting for them skin care treatments for their **individual** skin type, climate, health status, geography, and other parameters, to personalize the treatments for each individual. The software tracks and updates these parameters over the years, to help aging skin retain a youthful look.

They also create an **interaction between business and customers**, facilitating R&D by feeding back data from **100,000 skin images** to the company for further deep learning and consequently more accurate and efficient skin care regimes. It is expected that information collected from individual users of such services will provide researchers with **large databases of metrics**, offering the potential for doctors to better understand a wide range of aspects of women's health as they age.

However, for serious kinds of female age-related disease such as breast cancer, such kinds of data analytics would need huge amounts of authentic patient data from patients in different countries and diverse racial and genetic backgrounds, for deep analysis and the creation of different patterns for successful detection.

Source: Companies' websites: Media overview

Haut.Al



- Scientifically-backed accuracy
- Simple yet might API
- Powerful tool



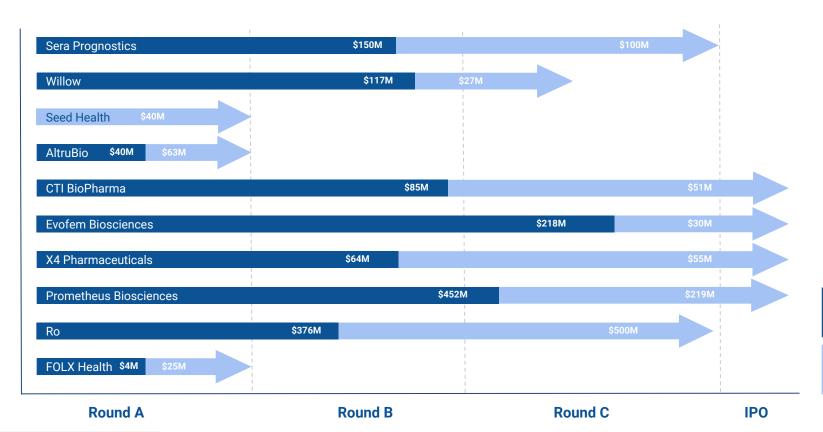
Leading Companies in the FemTech Industry

2021 / Q2

FemTech Companies by Estimated Revenue, 2021



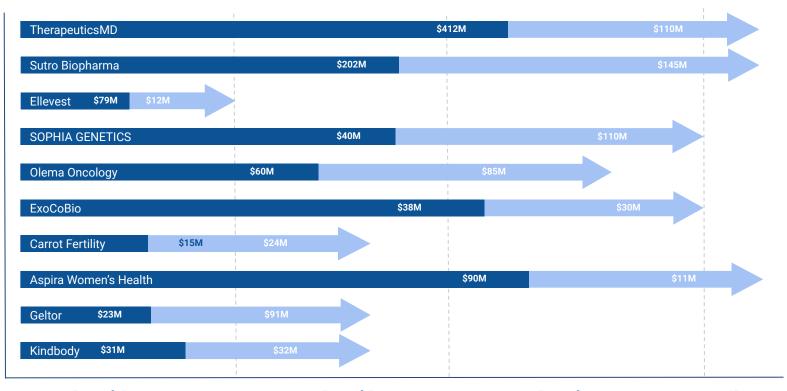
Top Companies by Investments and Investment Stage



Funding amount prior to the last deal Funding amount

by the last deal

Top Companies by Investments and Investment Stage

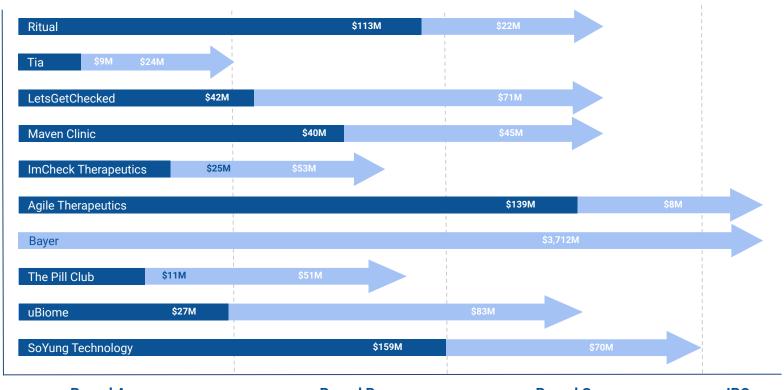


Funding amount prior to the last deal

Funding amount by the last deal

Round A Round B Round C IPO

Top Companies by Investments and Investment Stage



Funding amount prior to the last deal

Funding amount by the last deal

Round A Round B Round C IPO

Ava



Ava helps women track physiological signs of fertility. By wearing a special bracelet during sleep, they can monitor their health, detect a fertility window, and track pregnancy. After identifying nine different physiological signals of fertility, the bracelet determines five most fertile days within a cycle and informs the wearer of it via an app in real time.

Web Site:	www.avawomen.com
Category:	Fertility, Pregnancy
Founded in:	2014
Based in:	Zurich, Switzerland
Funding Status:	Early Stage Venture
Total Funding Amount:	\$ 42.4 M

Clue





Clue is a FemTech app that helps people who menstruate keep tabs on their cycles, educating them about their bodies in the process. Being free and Al-driven, the app can be used to track periods and ovulation. Its special algorithm makes it possible to determine when each of these windows is available in a given month.

Web Site:	helloclue.com
Category:	Period
Founded in:	2012
Based in:	Berlin, Germany
Funding Status:	Early Stage Venture
Total Funding Amount:	\$ 29.6 M

Investors









Investors







FJ LABS

^{*}Here and after in this chapter: information assembled for 20 players in their specific category as the examples.

Tempdrop

Tempdrop*



Tempdrop uses body temperature to help women track their cycles. A tracker, which fits in the armpit overnight, has two temperature sensors and a motion sensor. Designed to identify patterns in body temperature during sleep, it even works for women that have trouble sleeping, suffer from irregular cycles, or experience PCOS.

Web Site:	www.tempdrop.xyz
Category:	Fertility
Founded in:	2012
Based in:	Israel
Funding Status:	Accelerator / Incubator
Total Funding Amount:	\$ 25.3 M

Investors







Elvie



Elvie develops wearable breast pumps and smart pelvic floor trainers. Being small, light, portable, and silent, its Elvie Pump represents the next generation of such devices. Elvie Trainer tackles the surprisingly common problem of a weak pelvic floor.

Web Site:	www.elvie.com/en-gb
Category:	Nursing, Sexual Healthcare
Founded in:	2013
Based in:	London, United Kingdom
Funding Status:	Early Stage Venture
Total Funding Amount:	\$ 53.8 M

Investors









Natural Cycles



Natural Cycles is the first FDA-cleared contraceptive app that spearheads the development of digital contraception. Its mission is to pioneer women's health through research and passion. It achieves this by informing women of the need to take charge of their health. Natural Cycles can also be used to plan a pregnancy.

Web Site:	www.naturalcycles.com
Category:	Fertility
Founded in:	2013
Based in:	Stockholm, Sweden
Funding Status:	Early Stage Venture
Total Funding Amount:	\$ 37.5 M

Investors





e.ventures 🌣

Flo Health



Flo Health is the developer of Flo, an Al-driven app informing women of every stage of their reproductive cycle. It also helps them predict menstruation, as well as prepare for conception, pregnancy, early motherhood, and menopause. Using Data Science and Al, Flo delivers the most personalized content and services.

Web Site:	flo.health
Category:	Al for FemTech
Founded in:	2013
Based in:	San Francisco, United States
Funding Status:	Early Stage Venture
Total Funding Amount:	\$ 25.5 M

Investors









Inne



Inne is a Berlin-based biotech startup that aims to build a hormone-based mini lab for women. It strives to make natural contraception more convenient and accurate. By using advanced biochemistry methods and a hormone-tracking app, Inne tries to understand how hormones affect a woman's fertility.

www.inne.io
Fertility
2016
Berlin, Germany
Early Stage Venture
\$ 8.0 M

Investors





Woom



WOOM is a mobile application that helps reduce the time of conception through the body's self-knowledge and habits of life. It provides its users with an ovulation and fertility calendar which helps them determine fertile windows and the probability of pregnancy for each day of their cycle.

Web Site:	www.woomfertility.com
Category:	Fertility, Period
Founded in:	2015
Based in:	Madrid, Spain
Funding Status:	Early Stage Venture
Total Funding Amount:	\$ 4.4 M

Investors









Kindbody

kindbody

Kindbody is a company that provides a full range of women's health, fertility and wellness services to companies and individual patients. They include a blood test, an ultrasound of the client's ovaries, a medical history review, a consultation with a fertility specialist, and a personalized plan.

Web Site:	www.kindbody.com
Category:	Fertility, Pregnancy
Founded in:	2018
Based in:	New York, United States
Funding Status:	Early Stage Venture
Total Funding Amount:	\$ 63.3 M

Investors









Grace Health



Grace Health maintains a full-scale digital health platform which women from developing countries can access via an intelligent chatbot and mobile app. Given the fact that over 80% of women own a smartphone, Grace Health is leading the way in transforming healthcare online.

Web Site:	www.grace.health
Category:	General healthcare
Founded in:	2017
Based in:	Stockholms, Sweden
Funding Status:	Early Stage Venture
Total Funding Amount:	\$ 2.5 M



Next Gen Jane



NextGen Jane is a data-driven women's health company providing women with a smart tampon system that tracks biological changes caused by diseases. The company's smart tampon platform allows its users to conveniently mail-in cells from the reproductive tract that are shed during menstruation.

Web Site:	www.nextgenjane.com
Category:	Diagnostics
Founded in:	2014
Based in:	Oakland, United States
Funding Status:	Early Stage Venture
Total Funding Amount:	\$11.3 M









Renovia



Renovia develops digital therapeutics for women with urinary incontinence and other pelvic floor disorders. Thanks to its non-invasive and drug-free treatment, Renovia can visualize pelvic movement in real time during pelvic floor muscle training.

Web Site:	renoviainc.com
Category:	Sexual Healthcare
Founded in:	2016
Based in:	Boston, United States
Funding Status:	Late Stage Venture
Total Funding Amount:	\$ 72.0 M













Bellabeat



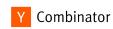
Bellabeat creates innovative products that help women easily track their health at different stages of their lives. The company's mission is to collect data on women's activity, sleep, and reproductive health. Using this data, it will create a unique algorithm alerting women of a time when they're more susceptible to stress.

Web Site:	www.bellabeat.com				
Category:	General Healthcare, Emotional Wellbeing				
Founded in:	2013				
Based in:	San Francisco, United States				
Funding Status:	Late Stage Venture				
Total Funding Amount:	\$ 18.8 M				

Investors









Willow



Founded in 2014, Willow is a Silicon Valley-based company that focuses on improving the lives and health of women. Its all-in-one breast pump that fits inside a bra has brought about a revolution in breastfeeding. Its main advantages include mobility, quietness and resilience to spillovers.

Web Site:	www.willowpump.com				
Category:	Nursing				
Founded in:	2014				
Based in:	Mountain View, United States				
Funding Status:	Early Stage Venture				
Total Funding Amount:	\$ 144.0 M				

Investors











Advantia Health



Advantia Health is an integrated healthcare delivery company that helps women manage their health, as well as the health of their families. By using modern technology and highly efficient outpatient facilities, the company provides its clients with high-quality care. It also provides them with a wide range of services, including telemedicine,.

Web Site:	www.advantiahealth.com				
Category:	General Healthcare				
Founded in:	2014				
Based in:	Arlington, United States				
Funding Status:	Venture				
Total Funding Amount:	\$ 49.7 M				

Investors





LFC

OvuSense (Fertility Focus)



OvuSense helps women predict a fertility window and absence of ovulation. By providing married couples with user-friendly information, OvuSense helps them determine the best time for a sexual intercourse and the need for fertility treatment. It also enables them to determine the optimum timing for intrauterine insemination treatment

Web Site:	www.ovusense.com				
Category:	Fertility				
Founded in:	2005				
Based in:	Warwick, United Kingdom				
Funding Status:	Debt Financing				
Total Funding Amount:	\$ 10.3 M				

C Investors











Gennev

gennev

Gennev is a digital health company that provides women suffering from hormone-driven symptoms (e.g. hot flashes, insomnia, anxiety, and loss of libido) with easy access to information, health providers and community. Gennev maintains an online platform where they can learn about available solutions and get recommendations for symptom relief.

Web Site:	www.gennev.com					
Category:	Menopause Solutions					
Founded in:	2015					
Based in:	Seattle, United States					
Funding Status:	Seed					
Total Funding Amount:	\$ 4.5 M					

Investors







Haut.Al

Haut.Al

Haut.Al is an innovative SaaS product that automates the collection of high-quality skin data and helps skincare brands build interactive product recommendations on e-commerce platforms. It facilitates R&D, provides essential tools for building skin analysis apps, and allows brands to have a better understanding of their clients' needs.

Web Site:	haut.ai
Category:	Beauty for FemTech
Founded in:	2018
Based in:	Tallinn, Estonia
Funding Status:	Early Stage Venture
Total Funding Amount:	N/A

Investors



Glow

Glow is a fertility app that crunches vast quantities of data to help users take control of their reproductive health. It helps women track their cycles and get the most accurate fertility predictions. It also assists women in many phases of their reproductive journey, such as avoiding pregnancy, conceiving, pregnancy, and postpartum.

Web Site:	www.glowing.com
Category:	Fertility, Pregnancy
Founded in:	2013
Based in:	San Francisco, United States
Funding Status:	Late Stage Venture
Total Funding Amount:	\$ 23.0 M











The Pill Club



The Pill Club is the first all-in-one healthcare service delivering birth control across the US. Backed by Stanford physicians, Being a telemed service, it promotes a healthy lifestyle by providing birth control, emergency contraceptives, and free gifts.

Web Site: thepillclub.com					
Category:	Fertility				
Founded in:	2014				
Based in:	Redwood City, United States				
Funding Status:	Late Stage Venture				
Total Funding Amount:	\$ 61.7 M				

Investors









Leading Investors in the FemTech Industry

2021 / Q2

Leading FemTech Investors

Investor Name	Investor Type	Investment Stage	Total Fund Raised	Number of Investments
FOUNDERS FUND	Venture Capital		40%	9%
ARBORETUM	Venture Capital	•	5%	1%
khosla ventures	Venture Capital	•	23%	13%
SLOW VENTURES	Micro VC		3%	6%
interwestpartners	Venture Capital		5%	6%
USV Union Square Ventures	Venture Capital		15%	5%
ASTIA ANGELS	Angel Group		1%	1%
CATALYST HEALTH VENTURES	Venture Capital		1%	1%
Y Combinator	Accelerator		5%	
B O X G R O U P	Micro VC, VC		3%	7%

Notes:

- a) The list of top 10 investors is based on weighted financial performance and FemTech share in total number of investments;
- b) Pie charts show stage(s) at which an investment is made, i.e., clockwise: 1st quarter seed and start-up, 2nd quarter early stage, 3rd quarter growth stage, 4th quarter late stage;
- c) Filled in is considered as blue;
- d) Investors' share in Total Fund Raised and Number of Investments are calculated based on the assumption that these 10 investors account for 100%.

Founders Fund

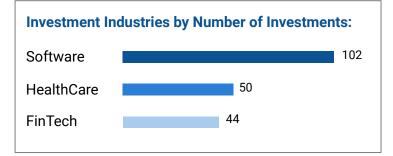
Investor Type: Venture Capital

Total Fund Raised

\$ 5 100 000 000

Number of Investments

655



Headquarters:

San Francisco. California, United States

Foundation Date:

2004

Number of employees:

11-50

Investment Stages





FOUNDERS FUND

Founders Fund is a San Francisco-based venture capital company that invests in companies creating revolutionary technologies. It has invested in a wide variety of sectors, including health, artificial intelligence, and advanced computing.

www.foundersfund.com













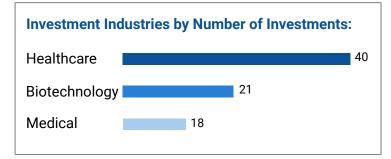
Arboretum

Investor Type: Venture Capital

Total Fund Raised

\$ 610 000 000

Number of Investments



Headquarters:

Ann Arbor, Michigan, United States

Foundation Date:

2002

Number of employees:

1-10

Investment Stages





Arboretum Ventures is a Michigan-based venture capital firm that invests in the healthcare sector. The company focuses on medical medical devices. services. healthcare information diagnostics, technology, therapeutics, technology-based healthcare services, and life science tools.

www.arboretumvc.com

Invested in







Khosla Ventures

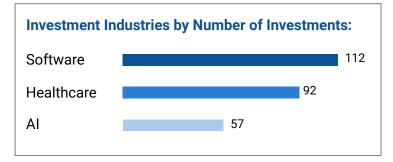
Investor Type: Venture Capital

Total Fund Raised

\$ 2 900 000 000

Number of Investments

903



Headquarters:

Menlo Park, California, United States

Foundation Date:

2004

Number of employees:

51-100

Investment Stages



khosla ventures

Khosla Ventures is a venture capital firm investing in consumer goods, enterprise, education, advertising, health, financial services, semiconductors, big data, agriculture, food, sustainable energy, and robotics.

www.khoslaventures.com

Invested in

NAKEDPOPPY MICVIE Daye

Slow Ventures

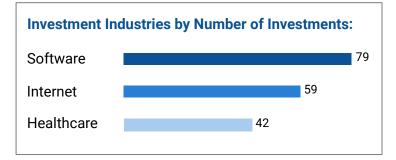
Investor Type: Micro Venture Capital

Total Fund Raised

\$ 430 000 000

Number of Investments

454



Headquarters:

San Francisco. United States

Foundation Date:

2009

Number of employees:

1-10

Investment Stages





Slow Ventures invests in technology-driven companies and companies operating on the cutting edge of science, society, and culture. Slow provides their founders with the resources, connections, experiences, and empathy required to build strong and sustainable companies.

www.slow.co







InterWest Partners

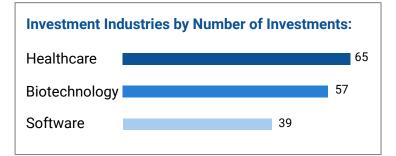
Investor Type: Venture Capital

Total Fund Raised

\$ 650 000 000

Number of Investments

419



Headquarters:

Menlo Park, California, United States

Foundation Date:

1979

Number of employees:

1-10

Investment Stages



interwestpartners

InterWest is a venture capital firm investing in companies through a full range of venture investment stages. It primarily invests in healthcare, biotech, and software companies.

www.interwest.com

Invested in





Union Square Ventures

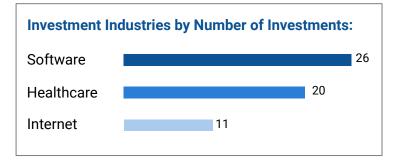
Investor Type: Venture Capital

Total Fund Raised

\$ 1 900 000 000

Number of Investments

336



Headquarters:

New York, United States

Foundation Date:

2003

Number of employees:

11-50

Investment Stages





Union Square Ventures

Union Square Ventures is a private equity and venture capital firm focusing on early-stage, growth capital, late-stage, and startup financing. Investing mostly in the Internet and healthcare, it primarily focuses on applications and online services that can be used to create large networks.

www.usv.com

Invested in



Astia Angels

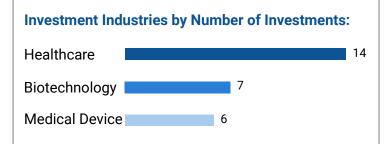
Investor Type: Angel Group

Total Fund Raised

\$ 100 000 000

Number of Investments

53



Headquarters:

San Francisco, United States

Foundation Date:

2013

Number of employees:

1-10

Investment Stages





Astia Angels is a global network of both female and male angel investors that invest in high-growth companies.

astia.org/astia-angels

Invested in





Catalyst Health Ventures

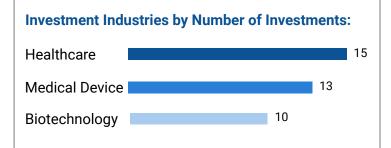
Investor Type: Venture Capital

Total Fund Raised

\$ 155 200 000

Number of Investments

43



Headquarters:

Braintree, United States

Foundation Date:

1998

Number of employees:

1-10

Investment Stages



CATALYST

HEALTH VENTURES

Catalyst Health Ventures is an early-stage venture capital firm investing in technology solutions applied in the health care and life science industries. At the core of its strategy is a hands-on approach to working with management and syndicate partners.

www.catalysthealthventures.com

Invested in



Y Combinator

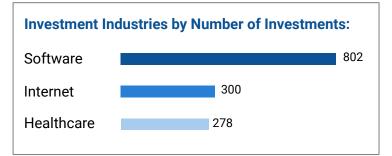
Investor Type: Accelerator

Total Fund Raised

\$ 700 000 000

Number of Investments

3 759



Headquarters:

Mountain View, United States

Founded Date:

2005

Number of employees:

N/A

Investment Stages





Y Combinator is a startup accelerator that invests in a large number of startups. According to its funding model, it invests a small amount of money (\$150k) in a large number of early-stage startups twice a year.

www.ycombinator.com











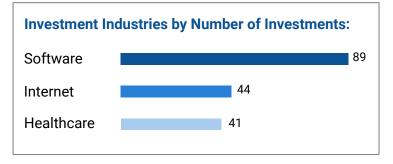
Box Group

Investor Type: Micro VC, Venture Capital

Total Fund Raised \$ 330 000 000

Number of Investments

479



Headquarters:

New York, United States

Foundation Date:

2009

Number of employees:

1-10

Investment Stages





BoxGroup is an early-stage investment fund investing in consumer, enterprise, fintech, healthcare, and life science industries. It also invests in early-stage industries (as early as pre-seed and as late as Series A rounds).

www.boxgroup.com





Top Publicly Traded Companies

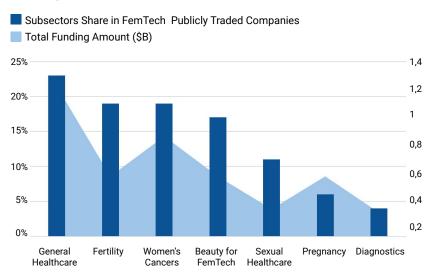
2021 / Q2

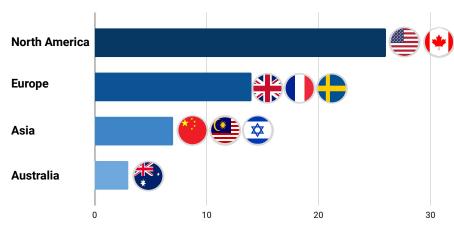
Top 10 Publicly Traded Companies by Capitalization, 2021



Publicly Traded Companies at a Glance

Publicly Traded Companies Subsectors and Funding Amount, 2021 Publicly Traded Companies Regional Distribution, 2021





Number of Companies

Having the highest share of Publicly Traded Companies, **General Healthcare** is followed by the Fertility, Women's Cancers Treatment, and Beauty for FemTech subsectors. As can be seen in the above diagram, the number of companies does not entirely correlate with the funding amount. Pregnancy is funded relatively better, while Fertility and Sexual Healthcare get less funding.

FemTech Publicly Traded Companies by Categories











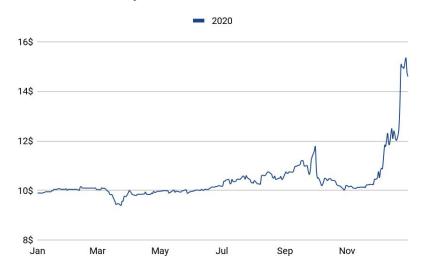
FemTech: Recent IPOs

The majority of IPOs were launched in **the US (60%)**. Ten recent IPOs **raised \$1B+** totally, led by Hims & Hers with the largest amount so far. Overall, **financial indicators** suggest poor performance of the majority of listed companies, the only exception being **Progyny** (Reproductive Health), **InMode** (Beauty for FemTech), and **SoYoung** Technology (Beauty for FemTech), all of which have shown **stable results**.

Name	Country	Funding Amount, \$M	IPO Date	Money raised at IPO, \$M	Capitalization, \$M	ROA	ROE	Profit Margin	Operating Margin	EV/ EBITDA	Net Income, \$M
Hims & Hers	USA	158.0	21.01.21	280.0	2070.0	-9.92%	-24.15%	-12.18%	-10.18%	-177.5	-18.1
Olema Oncology	USA	145.0	23.11.21	240.0	968.3	-7.85%	-13.13%	0%	0%	-35.67	-23.9
Progyny	USA	116.0	24.10.19	130.0	4750.0	5.46%	33.04%	13.47%	5.12%	248.5	46.5
InMode	USA	N/A	08.08.19	70.0	3110.0	17.71%	34.47%	36.4%	35.34%	41.0	75.0
SoYoung Technology	China	229.0	02.05.19	179.0	901.5	-1.09%	0.19%	0.45%	-4.38%	37.1	5.8
Andina Gold	USA	0.1	29.03.19	N/A	17.7	-34.67%	-82.32%	0%	-836%	-2.5	-6.9
Predilife	France	N/A	21.12.18	4.1	24.6	-73.88%	0	0%	-6086%	-10.9	-1.9
HeraMED	Israel	N/A	12.12.18	4.3	24.6	-63.46%	-153.16%	0%	-8733%	-6.4	-3.4
Sutro Biopharma	USA	347.0	26.09.19	85.0	910.1	-16.15%	-14.95%	-75.2%	-166.5%	-8.8	-32.1
Sensyne Health	UK	3.7	16.08.19	76.0	276.9	-29.91%	-59.71%	0%	-598.9%	-10.8	-25.8

Hims&Hers

Stock Price History



hims&hers

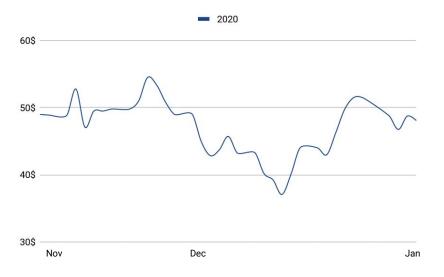
Headquarters:	San Francisco, United States
Founded in	2017
Number of Employees:	251-500
FemTech Subsector:	General Healthcare
FemTech Product:	Services

By connecting consumers with licensed medical professionals, Hims & Hers makes it possible for the former to get quality health and wellness care. The company's mission is to eliminate stigmas and provide people with easier access to treatment for conditions impacting their daily lives. Thanks to the company's telemedicine approach, its customers can save money on diagnosis and treatment.

Ticker	Mean Daily Return	Volatility of Daily Returns	Growth after IPO	Capitalization (\$B)
HIMS	0.32%	2.29%	56%	2.5

Olema Oncology

Stock Price History





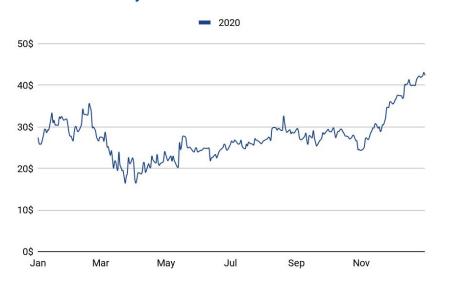
Headquarters:	San Francisco, United States
Founded in	2007
Number of Employees:	11-50
FemTech Subsector:	Women's Cancers Treatment
FemTech Product:	Pharm Product

Olema is a preclinical biotechnology company developing drugs for the treatment and prevention of estrogen receptor (ER) positive breast cancer. The company focuses on the development and commercialization of targeted therapies for women's cancers. Its goal is to transform the care for pre- and post-menopausal women living with cancer through the development of effective therapies.

Ticker	Mean Daily Return	Volatility of Daily Returns	Growth after IPO	Capitalization (\$B)
OLMA	0.56%	6.8%	60.4%	0.968

Progyny

Stock Price History





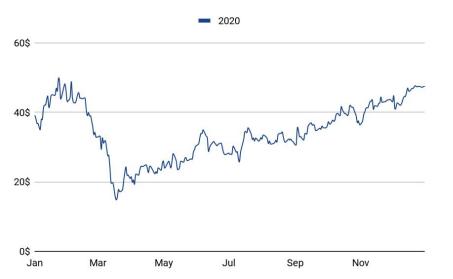
Headquarters:	New York, United States
Founded in	2008
Number of Employees:	101-250
FemTech Subsector:	Fertility
FemTech Product:	Software, Service

Progyny is a fertility benefits management company that combines clinical and emotional guidance and support with science, technology, and data to provide comprehensive, inclusive, and effective value-based fertility solutions for self-insured employers. Progyny's benefit plans are designed to improve outcomes, as well as reduce the time required to conceive and reduce fertility-related costs.

Ticker	Mean Daily Return	Volatility of Daily Returns	Growth after IPO	Capitalization (\$B)
PGNY	0.44%	5.1%	89%	4.75

InMode

Stock Price History





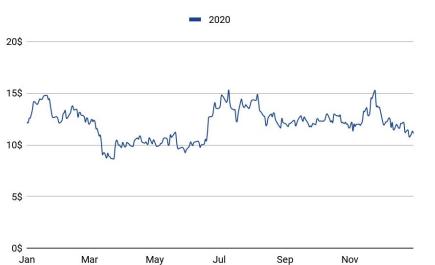
Headquarters:	Lake Forest, United States
Founded in	2008
Number of Employees:	251-500
FemTech Subsector:	Beauty for FemTech
FemTech Product:	Connected Devices

InMode develops, manufactures, and markets platforms that harness novel radio-frequency (RF) technology, which consists of minimally invasive, surgical aesthetic and medical treatment platforms for face and body contouring, medical aesthetics, and women's health.

Ticker	Mean Daily Return	Volatility of Daily Returns	Growth after IPO	Capitalization (\$B)
INMD	0.11%	7.34%	N/A	3.11

SoYoung Technology

Stock Price History





Headquarters:	Beijing, China
Founded in	2013
Number of Employees:	501-1000
FemTech Subsector:	Beauty for FemTech
FemTech Product:	Mobile App, Device

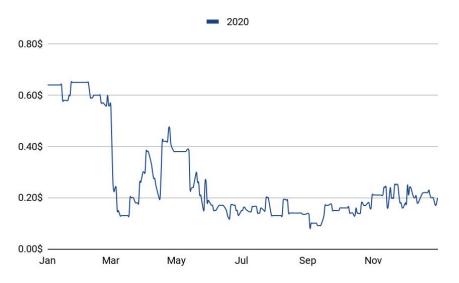
This Beijing-based company has developed SoYoung, an app designed to sustain women's beauty (as of now, it has been downloaded 10 million times). Its goal is to enlist 200 clinics and thousands of plastic surgeons to its platform within three years as the cosmetic industry in China faces fewer policy restrictions than traditional medical procedures, such as heart operations.

Ticker	Mean Daily Return	Volatility of Daily Returns	Growth after IPO	Capitalization (\$B)
SY	0.3%	3%	127%	0.901

Andina Gold

Stock Price History





Headquarters:	Englewood, United States
Founded in	2011
Number of Employees:	51-100
FemTech Subsector:	PharmTech
FemTech Product:	Pharm Product

Andina Gold offers cannabinoid products that can be used for athletic recovery, women's wellness, and personal care. The company's goal is to become the number one CPG company in the US.

Ticker	Mean Daily Return	Volatility of Daily Returns	Growth after IPO	Capitalization (\$B)
AGOL	0.51%	17%	N/A	0.178

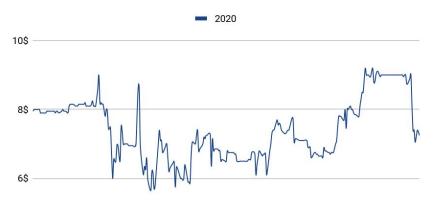
Predilife

Stock Price History

Jan

Mar

May



Jul

Sep

Nov



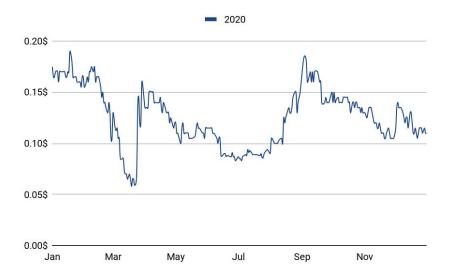
Headquarters:	Villejuif, France
Founded in	2004
Number of Employees:	1-10
FemTech Subsector:	Women's Cancers Treatment
FemTech Product:	Devices, Software

Predilife has developed MammoRisk, a personalised breast cancer screening solution. By combining medical imaging (using PrediLife's proprietary DenSeeMammo software for measuring breast density) with Big Data and statistics, it provides its users with a polygenic risk score based on patient-related data and genetic profile.

Tick	er	Mean Daily Return	Volatility of Daily Returns	Growth after IPO	Capitalization (\$B)
ALPRE.	PA	0.1%	0.92%	N/A	0.246

HeraMED

Stock Price History





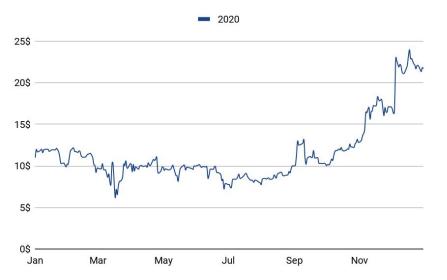
Headquarters:	Netanya, Israel
Founded in	2011
Number of Employees:	1-10
FemTech Subsector:	Pregnancy
FemTech Product:	Mobile App, Connected Device

HeraMED is a technology start-up developing innovative mHealth pregnancy monitoring solutions. The company has recently developed a first ever medical-grade, smartphone- based fetal wellness monitor for home use.

Ticker	Mean Daily Return	Volatility of Daily Returns	Growth after IPO	Capitalization (\$B)
HMD.AX	0.17%	3%	N/A	0.246

Sutro Biopharma

Stock Price History





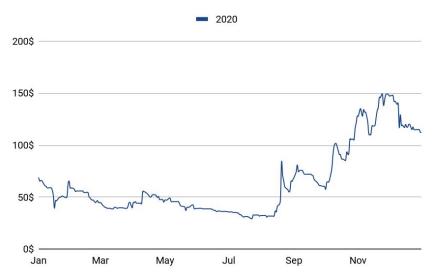
Headquarters:	San Francisco, United States
Founded in	2003
Number of Employees:	51-100
FemTech Subsector:	Women's Cancers Treatment
FemTech Product:	Pharm Product

Sutro Biopharma is a clinical-stage drug discovery, development, and manufacturing company that develops next-generation protein therapeutics for cancer and autoimmune disorders. It achieves this through its proprietary cell-free protein synthesis platform. It also provides products used for the treatment of ovarian and endometrial cancers.

Ticker	Mean Daily Return	Volatility of Daily Returns	Growth after IPO	Capitalization (\$B)
STRO	0.46%	3.8%	408%	0.91

Sensyne Health

Stock Price History





Headquarters:	Headington, United Kingdom
Founded in	2018
Number of Employees:	101-250
FemTech Subsector:	Pregnancy
FemTech Product:	Mobile App

Developed by Sensyne Health, GDm-Health app is part of a system that helps clinicians manage diabetes during pregnancy. The system includes an app that wirelessly sends data from a blood glucose monitor to a webapp dashboard. By using the web-app dashboard, clinicians can monitor blood glucose in real-time and proactively manage their patients' condition.

Ticker	Mean Daily Return	Volatility of Daily Returns	Growth after IPO	Capitalization (\$B)
SENS.L	0.45%	33.5%	4.86%	0.278



2021 / Q2

List of Top 50 FemTech Influencers

Name	Role	Name	Role
Sophia Ononye-Onyia	CEO @SophiaFirm	Therese Mannheimer	CEO @GranceHealth
Marija Butkovic	CEO @Women_Wearables	Eirini Rapti	CEO @Inne
Holly Rockweiler	CEO @Madorra	Michelle Kennedy	Founder of Peanut
Cindy Gallop	CEO, MakeLoveNotPorn	Brittany Barreto	Co-founder of FemTech Focus
Estrella Jaramillo	Women's health advocate	Elina Berglund Scherwitzl	Co-founder of Natural Cycles
Rachel Braun Scherl	Author, Orgasmic Leadership	Lea von Bidder	Co-founder and CEO @Ava
Gina Bartashi	CEO @KindBody	Alyssa Atkins	Founder of Lilia
Sophia Bendz	Angel investor	Billie Quinlan	Founder and CEO @Ferly
Jill Angelo	CEO @MyGennev	Aashima Gupta	Director of Global Healthcare Solutions
Bérénice Magistretti	Angel investor	Jordana Kier	Co-founder of Lola
Nuala Murphy	Women Health Advocate	Ann Garnier	Founder of Lisa Health
Trish Costello	CEO @Portfolia	Kim Palmer	Co-founder of Clementine App

Source: Women of Wearables

List of Top 50 FemTech Influencers

Name	Role	Name	Role
Nicole Leeds	CMO @Clue app	Tania Boler	CEO @Elvie
Liz Klinger	CEO @Lioness	Chia Chia Sun	CEO @Damiva
lda Tin	Co-founder of Clue app	Laurence Fontinoy	CEO @Woom
Meika Hollender	Co-founder of Sustain	Jennifer Tye	COO @Glow
Aagya Mathur	Founder of Aavia	Sylvia Kang	Co-founder of Mira
Piraye Beim	Founder and CEO @Celmatix	Amy Domangue	Co-founder and CEO @Jessie
Ridhi Tariyal	CEO and co-founder of NextGen Jane	Mylene Yao	Co-founder and CEO @Univfy Inc.
Tanvi Johri	Co-Founder and CEO @Carmesi	Nicole Dahlstrom	Co-founder of FemTech Collective
Yanghee Paik	CEO and co-founder of Rael	Reenita Das	Author of the Rise of SHEconomy
Wan Tseng	Founder of Wisp	Debra Duke	Founder and CEO of MenoGeniX
Saundra Pelletier	CEO @Evofem Bioscience	Cecile Real	CEO @Endodiag
Flavia Wahl	CEO @iBreve	Amy McDonough	Strategy @Fitbit Health Solutions

Source: Women of Wearables

Sophia Ononye-Onyia



Ms Ononye-Onyia is a founder and CEO of Sophia Consulting, a New York-based life science marketing and communications consultancy whose aim is to amplify scientific innovation in healthcare.

Marija Butkovic



A lawyer, entrepreneur, innovation consultant, and feminist, Marija is a co-founder and CEO of Women of Wearables, a global company aiming to support and mentor women.

Holly Rockweiler



Ms Rockweiler is a CEO and co-founder of Madorra, a medical device company dedicated to creating solutions improving the quality of women's life after menopause.

Cindy Gallop



A brand and business innovator, consultant, coach, and keynote speaker, Cindy Gallop pushes for a gender-equal, diverse, and inclusive workplace. She also strives for young women to be more sex-educated.

Estrella Jaramillo



Ms Jaramillo has led the US expansion of B-wom, a women's digital health solution. She's also a FemTech Contributor for Forbes where she writes about women's health and gender equality.

Rachel Braun Scherl



Rachel is a reputed authority in leadership, entrepreneurship and women's health. She's also a fearless advocate and market-maker in the multibillion-dollar global women's sexual health marketplace.

Gina Bartashi



In 2018, Gina launched Kindbody, a project aimed at substantially increasing women's access to healthcare, improving their experience and outcomes and lowering costs.

Sophia Bendz



An active angel investor, Sophia is particularly interested in FemTech. Her angel investments include Clue, Grace Health, Daye, O School, and Boost Thyroid.

Jill Angelo



Being a CEO and founder of Gennev, Jill sees its mission in empowering women to take control of their health. Her first-ever online clinic provides them with access to free education, menopause coaching, and wellness products.

Bérénice Magistretti



A tech journalist that has gone into VC investment. She writes about "Tech That Matters," focusing on FemTech and accessibility. Ms Magistretti is also passionate about women's health, social impact, and consumer products in the fashion and beauty industries.

Nuala Murphy



Being a women's health advocate, Nuala is also a founder and CEO of Moment Health, a technology company with a groundbreaking digital solution for the prevention and treatment of women's mental health problems.

Trish Costello



Ms Costello is a founder and CEO of Portfolia, venture funds focusing on high-return areas, including women's health, active aging, enterprise, Al, consumers, food, AgeTech, POC/Inclusion, and climate.

Ida Tin



A co-founder and CEO of Clue, the most trusted female health app. Clue enables women and people with menstrual cycles to make good choices for themselves and live their lives to the fullest.

Nicole Leeds



Nicole cares deeply about better access to healthcare, and especially women's healthcare. She is responsible for Clue's newest feature: Clue Birth Control, an FDA-approved digital contraceptive.

Aagya Mathur



Ms Mathur is a co-founder of Aavia, a start up that has revolutionized a birth control experience by creating the first ever smart Pill sleeve.

Therese Mannheimer



Ms Mannheimer is a founder and CEO of Grace Health, a health-tech company focused on developing scalable and user-friendly healthcare services to women online.

Eirini Rapti



Ms Rapti is a founder and CEO of Inne, a company whose mission is to help women 'tune into' their bodies and make informed decisions about their fertility, sexuality and overall health.

Michelle Kennedy



Ms Kennedy is a founder of Peanut app, a first ever social network enabling women at a similar stage in life to connect with one another. Peanut's mission is to provide a safe space for women where they can gain friends, find support and learn.

Brittany Barreto



A geneticist who has launched a first ever DNA-based dating app (Pheramor). She's also advancing women's health and wellness via FemTech Focus, a podcast with over 100 episodes.

Elina Berglund Scherwitzl



Dr. Scherwitzl is a CEO and co-founder of Natural Cycles, the world's first and only app to be certified as a contraception in Europe and the US. Her mission is to use her research and passion to improve women's health.

Lea von Bidder



Ms Bidder is a co-founder and President of Ava Science, a company that manufactures sensor bracelets. The bracelets provide women with an easy and accurate way of monitoring their menstrual cycle and identifying days when they are fertile.

Alyssa Atkins



Ms Atkins is a CEO and founder of Lilia, a place for people with ovaries to get guidance and customized answers about egg freezing, easily & all in one place.

Billie Quinlan



Ms Quinlan is one of the co-founders of Ferly, a project aimed at improving sexual wellbeing and driving radical transformation of society's relationship with sex. Billie is passionate about all things related to women and their wellbeing, as well as modern technology.

Aashima Gupta



Ms Gupta is a Director of Global Healthcare Solutions at Google Cloud. She sees her mission in contributing to fast digital transformation of the healthcare industry via the use of Cloud, AI, APIs and mobile solutions.

Jordana Kier



Ms Kier is a co-founder of LOLA, the first lifelong brand for a woman's body. She aims to approach women's reproductive health through a product and a community supporting things that are not not openly talked about.

Ann Garnier



Ms Garnier is a founder of Lisa Health, a digital app for midlife women which can help them navigate through their menopause and midlife health challenges.

Kim Palmer



Ms Palmer is a co-founder of Clementine, a confidence app designed to help working women battling anxiety and low self-esteem to sleep better and feel more confident.

Laurence Fontinoy



Ms Fontinoy is a CEO and co-founder of Woom, a data science driven app for women's and reproductive health that enables women to maximize their chances of pregnancy.

Tania Boler



Ms Boler is a co-founder and CEO of Elvie, a company that developed Elvie Trainer, an award-winning Kegel trainer for a stronger pelvic floor, and Elvie Pump, the world's first silent wearable breast pump.

Sylvia Kang



Ms Kang is a co-founder and CEO of Mira, a company that produces palm-sized devices tracking cycles, predicting and monitoring ovulation, measuring ovarian reserve, and detecting menopause.

Liz Klinger



A co-founder and CEO of Lioness, Ms Klinger is also a co-inventor of the Lioness Vibrator, the first and only vibrator that improves one's orgasm.

Meika Hollender



Ms Hollender is a co-founder and President of Sustain, one of the leading producers of all-natural, vagina-friendly sexual wellness and reproductive health products.

Piraye Beim



Ms Beim is a founder and CEO of Celmatix Inc, a preclinical-stage women's health biotech company focusing on ovarian biology and addressing areas of unmet needs.

Ridhi Tariyal



Ms Tariyal is a CEO and co-founder of NextGen Jane, a provide of genomics-based personalized solutions helping women track their health. The company has also created a tampon that monitors diseases affecting fertility.

Tanvi Johri



Ms Johri is a co-founder and CEO of Carmesi, a women's hygiene company that offers all natural and biodegradable sanitary pads and panty liners. She's also an ardent advocate of women's healthcare.

Yanghee Paik



Ms Paik is a co-founder and CEO of Rael, a company that empowers women to make healthier choices for their skin and bodies through using natural personal hygiene products which are available all over the world

Wan Tseng



Ms Tseng is a FemTech entrepreneur, designer and founder of Wisp, a company whose mission is to empower women by unlocking their sensuality through design and technology.

Saundra Pelletier



Ms Pelletier is a CEO of Evofem Bio science, a clinical-stage biopharmaceutical company developing innovative products for treatment of women's sexual and reproductive disorders.

Flavia Wahl



Ms Wahl is an entrepreneur, passionate yogi, FemTech enthusiast, and CEO of iBreve, a company that has developed a wearable device instantly fighting stress in a simple and natural way.

Debra Duke



Ms Duke is a founder, President and CEO of MenoGeniX, a biotechnology company focusing on treating hot flashes and other menopausal symptoms.

Cecile Real



Ms Real is a CEO of Endodiag, a biotechnology company that specializes in the development of products and services aimed at improving the diagnosis of endometriosis.

Amy McDonough



Ms McDonough works at the Strategy & Operations Department of Fitbit Health Solutions, a company developing highly engaging and personalized healthcare solutions, such as wearable devices for self tracking, health coaching, and virtual care.

Chia Chia Sun



A pharmaceutical business executive with extensive research & development experience, Ms Sun is now CEO of Damiva, a women's health company manufacturing all-natural products for menopausal health.

Jennifer Tye



Ms Tye is a Chief Operating Officer at Glow, a company developing personal health solutions that help people manage their health better. Glow has developed four apps designed to monitor various conditions in women, ranging from periods to parenting.

Amy Domangue



Being an expert in women's healthcare marketing and innovation, Ms Domangue is also a CEO and co-founder of Jessie, an online platform that streamlines access to women's digital health services.

Mylene Yao



Ms Yao is a co-founder and CEO of Univfy Inc., a predictive analytics company that uses machine learning to help women access in vitro fertilization (IVF) treatments and thus build healthy families.

Nicole Dahlstrom



Ms Dahlstrom is a co-founder and COO of FemTech Collective, a company that offers products and services to female-focused health technology startups. With their help, they can overcome barriers to success and connect communities.

Reenita Das



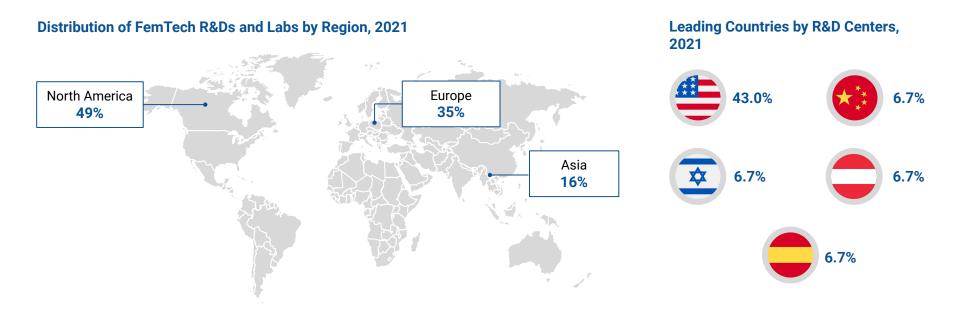
A healthcare evangelist and strategist, Ms Das was voted one of the top 100 women in Healthtech and FemTech. She's also an author of the book called "The Rise of SHEconomy: Female Economic Power".



Leading Laboratories and R&D Centers

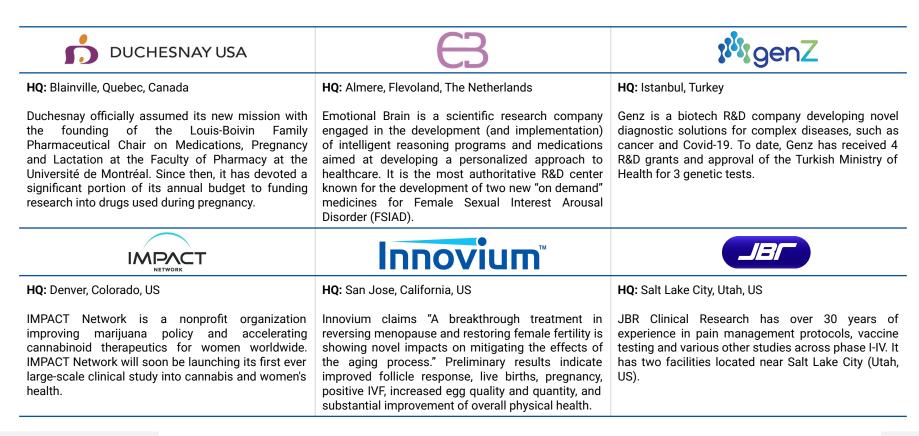
2021 / Q2

FemTech R&D Centers Regional Distribution



Mainly located in North America (especially in the US), FemTech R&D centers there account for almost 50% of all R&D centers worldwide. Europe (and more specifically, Austria, Spain, Ukraine, France, and Hungary) has the second-largest concentration of FemTech R&D centers (35%), while Asia (and more specifically, Turkey, India, Singapore and China) is the third (16%). Israel accounts for 6,7% of all FemTech R&D centers worldwide.

BioMimetic LABORATORIES	BIRD-C	CanDiag
HQ: Orangeburg, New York, US	HQ: Vienna, Austria	HQ: Waxhaw, North Carolina, US
Founded by Julius Zecchino in March 2014, BioMimetic Laboratories uses biomimetic technologies to transform natural anti-aging solutions into skincare products.	BIRD-C (Biotech Innovation Research Development and Consulting) is an R&D biotechnology company with years of experience in the field of treatment of infectious diseases. Using its BG platform technology (Bacterial Ghosts Cancer Immunotherapy or BGCI), it has recently launched its own tumor treatment therapy.	Incorporated in November 2010, CanDiag, Inc. operates under the auspices of the University of North Carolina Charlotte (UNCC). The founders of CanDiag are Dr. Pinku Mukherjee and Irwin Belk, Endowed Professor for Cancer Research,. They hold an exclusive license to a patented tumor antibody technology used to develop a blood test for early detection of breast cancer.
Chemotargets	DEKK-TEC	ODP
HQ: Barcelona, Catalonia, Spain	HQ: New Orleans, Louisiana, US	HQ: Montclair, New Jersey, US
Barcelona-based Chemotargets company focuses on the development of small molecule pharmaceuticals and cosmeceuticals. Founded in 2006, it's a spin-off of Systems Pharmacology lab that operates under the auspices of the Hospital del Mar Medical Research Institute (IMIM).	Founded in 1983, DEKK-TEC has used government and private funding to effectively research and develop new therapies for the treatment of cancer, pre-cancerous lesions, and women's health issues.	Regarded as a leading CRO in women's health and reproductive endocrinology/infertility, DSP has conducted 80% of all infertility studies in the US over the past 14 years.



	maccine	MAGEE- WOMENS RESEARCH INSTITUTE 8 FOUNDATION
HQ: Pittsburgh, Pennsylvania, US	HQ: Singapore, Central Region, Singapore	HQ: Pittsburgh, Pennsylvania, US
The Jewish Healthcare Foundation is a grantmaking foundation with three operating arms: Pittsburgh Regional Health Initiative (PRHI), Health Careers Futures (HCF), and the Women's Health Activist Movement Global (WHAMglobal).	Maccine is an established preclinical research organization providing innovative discovery support and regulatory safety assessment services. OMaccine has developed a portfolio of in vivo assays in key therapeutic areas, including Neurology, Psychiatry, Metabolic Disorders, Pain & Inflammation, Oncology, Musculoskeletal Disorders, and Women's Health.	The largest research institute in the U.S. dedicated to women's health and reproductive biology, HIV protection. and therapies capable of preventing the recurrence of ovarian cancer.
NanoPaZ Pharma Ltd.	Atrium Health	Reproductive Research Technologies
HQ: Haifa, Israel	HQ: Chicago, Illinois, US	HQ: Houston, Texas, US
NanoPaz Pharma specializes in research, development, and testing of innovative treatments and products improving women's health. Founded it on June 1, 2010, Baram Paz is headquartered in Haifa, Israel.	The OB/GYN Research laboratory is part of Sonya Hanko Wyatt Molecular Biology Laboratory. Established in 1989, OB/GYN Research at Cannon Research Center aimed to investigate the molecular basis and epidemiology of HPV in cervical cancer. Since 1996, the laboratory has mainly focused on Gynecologic Oncology.	Reproductive Research Technologies is a life sciences company investing in and managing the development, production, and marketing of early stage medical device technologies and IP related to women's healthcare. Founded in 2004, Reproductive Research Technologies is headquartered in Houston.

TAUERET LABORATORIES	Z FOUNDATION	SWHR
HQ: Salt Lake City, Utah, US	HQ: New Delhi, India	HQ: Washington, District of Columbia, US
Taueret Laboratories focuses on clinical and research work in the field of human infertility and genetic conditions affecting women and children. Performed at its CAP and CLIA facilities, it conducts testing with the help of state-of-the-art instrumentation.	The Naz Foundation Trust, (or Naz India) is a New Delhi-based Non-Governmental Organization (NGO) that has been dealing with HIV/AIDS and sexual health issues since 1994.	The Society for Women's Health Research (SWHR) is a non-profit organization dedicated to improving women's health through science, policy, and education. The SWHR is also a recognized leader in research into sex differences.
TSRL inc	YMCA	vytrus biotech
HQ: Ann Arbor, Michigan, US	HQ: Kyiv, Ukraine	HQ: Terrassa, Catalonia, Spain
Based in Ann Arbor, Michigan, Therapeutic Systems	The Ukrainian Institute for Sexology and Andrology	Created by scientists from Plant Biotechnology:

Wyss Institute	VGTI FLORIDA	Arius
HQ: Boston, Massachusetts, US	HQ: Port Saint Lucie, Florida, US	HQ: New York, US
The Wyss Institute for Biologically Inspired Engineering uses Nature's design principles to develop bioinspired materials and devices that will transform medicine and create a more sustainable world.	VGTI Florida studies the human immune system, as well as mechanisms responsible for our body's response to pathogens and cancer. It also develops new vaccines and treatments for fighting HIV/AIDS, breast and ovarian cancer.	ARIUS Research, Inc., is a biotechnology company, engaged in the development of antibody therapeutics for breast, prostate, ovarian, colorectal, pancreatic and lung cancers, leukemia, and melanoma.
Oncomedics	vivateq	Jabreh ◯
3 0	biotechnology	
HQ: Limoges, Limousin, France	HQ: Innsbruck, Tirol, Austria	HQ: Beijing, Beijing, China



Top FemTech Events and Conferences

2021 / Q2



Women of Sextech Virtual Conference future of femtech

101 Best Practices for FemTech







May 2

The conference sought to raise awareness and demonstrate the impact of COVID-19 on human sexuality. Participants also spoke about other topics like IVF and PGT and how they could be used to promote health and wellness.

May 27

The session covered user research practices that can help FemTech companies get to know their users better. It also covered the high-level strategy of developing a user research process through cost-effective methods.

June 25

The 1st global virtual conference about FemTech that brought together some of the most inspiring FemTech founders, innovators, investors, and influencers. They spoke on a wide range of topics, including fertility, sexual health, products for modern women, and the gender gap in medical research.

July 27

discussed panel obstacles for women founders seeking to get funding, especially in healthcare tech. wearables, and sextech. Also covered was the role female communities providing funds and supporting women founders.

September 4

The Future of FemTech Wellness & Self-Care Summit was a one-day event for leaders in women's health who wanted to invest time and energy into feeling their absolute best. The event was designed to lift spirits, engage mind, nourish body, and feed the soul.





Women's
Health
Innovation
Summit



The Most
portant Trends
in Women's
Health



September 10

Virtual panel discussion, dedicated to the use of technology for women's health, innovations, and what the future holds for the rising industry. Other topics included fertility, menstrual care, nursing solutions, pregnancy, and sexual health.

September 14-22

This was a forum for pharm and medical device startups, companies. investors. doctors. and researchers. lts goal was to strengthen and advance research. investment and partnerships for the sake of improving the quality of healthcare for women worldwide.

October 28

The event covered a wide range of topics, including importance of opening a conversation about Sex. fertility & contraception, fundraising and investment in sextech and FemTech. and innovative products and solutions promoting female health.

November 5

Held as a round table discussion, the event brought together women's health medical professionals. It was led by Portfolia which is pioneering the next wave of FemTech. Areas of innovation and new products experiencing rapid growth were also discussed.

December 8

Moderated by Alice Zhena. leader McKinsey's knowledge center on women's health, the event was dedicated the to intersection of venture capital and women's health. It also looked into trends and opportunities in a previously overlooked seament of the health care.











January 28

Health Tech 2.0 is a global virtual event bringing together health tech leaders, innovators, founders, influencers and investors. It covers a wide range of topics, including AI, wearables, emotional health, women's health, beauty tech and a lot more.

February - October

A series of discussions and presentations highlighting opportunities for investment in research and innovation in the field of women's health.

These events help shed light on innovative solutions and address unmet women's needs.

March 5

The goal of the event was to move beyond discussion of challenges within the industry. Instead, focus was on upskilling and creating practical solutions capable of making the arowina HealthTech Women's ecosystem a success on a global scale.

March 17

Springboard Enterprise and Women's Health Innovation Coalition held briefing on a virtual biological and genetic differences impacting women's health. underrepresentation of women and minorities in research. and investment and innovation that impact women.

April 20

The summit was focused on harnessing innovation through partnership, investment. and collaboration. It also aimed improve women's understanding and control over their reproductive health through education. advanced clinical research, and innovative technologies.





May 12-26







Women 40+ Innovation Summit

May 19

WoW Members' Meet & Expert series on all Greet - HealthTech and things in FemTech and FemTech business. The range of was an informal online meetup topics including digital during which marketing, fundraising, HealthTech regulations, and and FemTech professionals sales strategies have could meet online, share covered with been their experiences, ask specific attention to the for help and connect unique challenges as with like-minded people. well as opportunities FemTech companies are

facing.

May 26-27

During the summit, its participants have been discussing a connection between gender and effective therapy, ways of bridging missing data gaps, innovative screening, symptom tracking, personalized contraception, fertility, and the future of pain.

June 10-12

Held as a livestream, the event was focused on enabling healthcare providers to improve care of female patients by presenting emerging scientific and clinical related evidence to medical conditions that are unique to women. occur more frequently in women or manifest themselves differently in women.

June 22

The event organized for the leading entrepreneurs, practitioners, and industry leaders committed to investing in better health solutions and outcomes for women after 40.







Women's Health Innovation Summit WOMEN Health
HEALTH-2021 Science
and Care



June 24-25

This event provides experts with an opportunity to share their research findings and advances in Women's Health and associated fields. It also covers the most relevant topics in women's healthcare and technology.

July 26-30

of Series events organized to look into different fundraising options for FemTech VC, startups. angel investing, and equity crowdfunding experts will be holding practical sessions and panel discussions.

September 14-15

Being the FemTech sector's leading platform, it's dedicated to tackling unmet needs and championing innovative approaches and solutions. The focus is not on female-only health challenges, but also on female-prevalent diseases.

September 24-25

A two-day congress providing obstetricians, gynaecologists, physicians, surgeons, oncologists, and researchers with a chance to meet one another on a global platform.

November 25

The goal of the event is to discuss the role of FemTech in female health empowerment. Its participants will be holding practical sessions designed to track empowerment progress in women's healthcare.



FemTech Market Trends Overview

2021 / Q2

Key Market Trends

PERSONALIZATION

Currently, the FemTech Industry, includes personalized and female-oriented approaches to health & disease management, with a focus on heart health, pain management, and diabetes and weight management.

ENDOMETRIOSIS

Endometriosis is a health disorder that affects one in every 10 women. Within the next several years, the global market is expected to reach \$2.3 billion in size. That has already led to the emergence of numerous endometriosis-focused startups.

IN-HOME TESTING

Due to an increase in women's healthcare awareness, there is a growing demand for early disease detection. The development of portable devices that can be used at home, as well as software the analysis of health indicators, is a noticeable trend on the market.

MENOPAUSE

Until recently, the menopause solution market has remained underdeveloped. However, as the number of women approaching the age of menopause is steadily increasing (due to the so-called Silver Wave), it is beginning to attract more attention.

FERTILIZATION

Innovative FemTech technologies have led to an increase in demand for embryo scanning, egg storage, and other forms of assisted reproduction. A number of startups are currently entering the fertility market.

AI FOR FEMTECH

The application of AI is a noticeable trend in a number of FemTech sub-categories (e.g. beauty for FemTech, diagnostics, sexual and general healthcare, and fertility solutions).

TRACKING APPS

Since Clue, the first ever period and ovulation tracker, became available, there has been a growing demand for various apps dedicated to tracking menstrual cycles, menopause, and different stages of pregnancy.

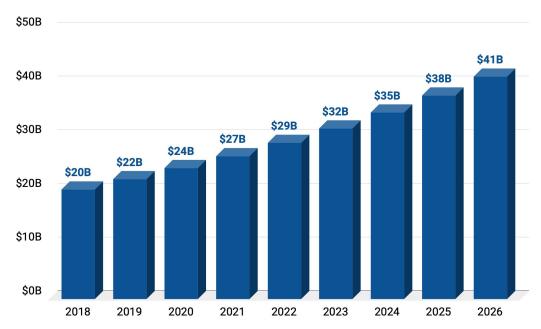
WEARABLE DEVICES

By 2025, the device segment of the FemTech market is expected to reach 16%. Companies are focusing on the development of innovative technologies, such as breast pumps and pelvic floor exercise devices.

Source: Media overview

Key Market Trends: Reproductive Health

Global Fertility Services Market, 2018-2026



almost double by 2026, becoming a \$41.4 billion industry.

The biggest cause of the current trend is that

The global fertility services market is expected to

The biggest cause of the current trend is that women are more likely to choose having a baby at a later age. The **mean age of women giving birth** to their first child was **29.4 years** in 2019 in Europe.

A growing number of people are also experiencing trouble conceiving, and therefore the market for fertility services has continued to grow.

Latest technologies implemented:

- In vitro fertilization (IVF)
- Egg freezing
- Blood-based hormon home tests

Saliva home test for ovulation.

Source: Forbes: Media overview

Key Market Trends: Menopause Solutions

85% of women

are experiencing a menopause-related symptom

1 billion of women

will be experiencing menopause by 2025

93% of menopausal women

are interested in non-invasive tech solutions

Menopause Solutions stands out as one of the most significant trends in the FemTech Industry. There are a variety of treatments currently available to relieve **symptoms of menopause** – from hot flashes, night sweats, weight gain to insomnia – including hormone replacement therapy and supplements. Menopause often accompanies other diseases; low levels of estrogen and other changes related to aging can raise your risk of heart disease, stroke, and osteoporosis. Many women are looking for **alternative digital solutions**, as for now the most common treatment is still **hormonal replacement therapy (HRT)**, which may cause side effects.

Latest technologies implemented:

- Wearables to manage the symptoms
- Symptom tracking apps
- Telemedicine and digital therapeutics
- Pharmtech for alternative therapy

Source: Media overview

Key Market Trends: Wearables

Worldwide shipments of wearable devices reached \$153.5 million in the fourth quarter of 2020 (Q4 2020), a year-over-year increase of 27.2%. The growing demand for direct-to-consumer devices in FemTech, such as wearables, is caused by the overall comfort and reduced side effects from their utilization. Smart wearable devices allow females to measure variable biomarkers and body performance; track their monthly cycles, including ovulation and periods; and test their urine or breast milk.

The company Elvie offers pelvic floor muscle exercise programs to women who experience bladder control problems or want to improve their pelvic health for better intimacy or faster postnatal recovery. The Elvie Trainer is an app-connected pebble-shaped pod.

One of the solutions for physical and mental wellbeing is various smartwatches and smart bracelets. The Bellabeat wellness tracker can monitor health, fitness, menstrual cycles, sleep patterns, meditation, and stress levels, and provide analyzed data and personalized content, helping women understand themselves better.

Among a number of devices helping women in their **postpartum period and babycare startups are the different types of wearable breast pump**. For example, the **Willow wearable breast pump** fits inside a woman's brassiere, works with an app, and promises a no-spill hands-free pumping experience.

Key Market Trends: Tracking Apps

\$3.9 Billion

Women's health app market size by 2026

Asia Pacific

is expected to showcase the fastest growth rate till 2026

Key players

in the tracking apps market are Flo, Clue, and Eve

The trend of tracking apps has included the development of apps for tracking ovulation and periods, pregnancy, or menopause symptoms; and apps for general physical or mental wellness and female disease management. All of these solutions are helping women to better understand and take care of their bodies and their cycles. By tracking symptoms, they can identify irregularities and spot any potential concerns.

The menstrual health applications segment held the largest market share in 2020. Period apps are able to track ovulation and guide women who are trying to conceive or avoid pregnancy. Some widely known examples include Clue, Glow, Eve, Flo, Natural Cycles, My Calendar, and many others. Other top companies in this space, such as Cora, provide subscription services to deliver feminine hygiene products to customers' doorstep.

One of the **latest collaborations** in this sphere was between Clue and Fitbit's ionic sports watch. The joint project offers a first-period tracking app compatible with the Fitbit OS.

Source: Bloomberg, Media overview

Al for FemTech

Haut.Al

Haut.AI is an Estonian startup developing AI algorithms for the recognition of skin pathologies. Their developments are based on the algorithms of computer vision and machine learning, including deep learning. Haut.AI helps users to build new skincare strategies and transform and digitalize interactions between business and customer. It also facilitates R&D.

Web Site:	haut.ai
Category:	Beauty for FemTech
Founded in:	2018
Based in:	Tallinn, Estonia
Funding Status:	Early Stage Venture
Total Funding Amount:	N/A

Investors



Fertilization



Ivy Natal develops a process to create human egg cells from skin samples as a treatment for most cases of infertility. Many women cannot have children except through the use of donor eggs. Ivy Natal aims to allow these patients to have biological children for the first time, using a process that starts with a simple skin biopsy.

Web Site:	www.ivynatal.com
Category:	Fertility
Founded in:	2020
Based in:	San Francisco, United States
Funding Status:	Early Stage Venture
Total Funding Amount:	\$ 250 K

Investors





Wearable Devices

alpha

ALPHA FEMTECH is developing a wearable smart clothing concept to reduce menstrual pain by using micro-vibrations and regulating heat release to the body. The goal is to connect the physical prototype to various digital platforms in the future to fight menstrual poverty.

Web Site:	alphaFemTech.com
Category:	Period
Founded in:	2020
Based in:	Budapest, Hungary
Funding Status:	Early Stage Venture
Total Funding Amount:	\$ 50 K
Based in: Funding Status:	Budapest, Hungary Early Stage Venture

Investors



Endometriosis



DotLab, a women's healthcare technology company, is launching DotEndo, a breakthrough, non-invasive, blood test that aids in the diagnosis of active endometriosis. DotEndo measures biomarkers in the blood, which act as a unique signature to identify active endometriosis across all stages of the disease, regardless of hormones, cycle, or symptoms.

Web Site:	www.dotlab.com	
Category:	Diagnostics	
Founded in:	2016	
Based in:	San Francisco, United States	
Funding Status:	Early Stage Venture	
Total Funding Amount:	\$ 12.6 M	

Investors









Tracking Apps



Breathe ilo is the world's first fertility tracker that uses breath analysis to identify a woman's ovulation pattern and fertile window. The breathe ilo is a small handheld device synced to an app that reads the breath's CO2 saturation to determine with considerable accuracy where a woman is in her cycle.

Web Site:	http://.breatheilo.com/
Category:	Fertility, Pregnancy
Founded in:	2014
Based in:	Graz, Austria
Funding Status:	Early Stage Venture
Total Funding Amount:	\$ 7.3 M

Investors





In-Home Testing



Fig Health is a healthcare company that offers direct-to-consumer at-home health screening and coaching, as well as supplements for women. Fig Health enables at-home biomarker testing, supercharging that with a community of fellow trackers.

Web Site:	https://www.fighealth.co/	
Category:	General Healthcare	
Founded in:	2020	
Based in:	Singapore	
Funding Status:	Early Stage Venture	
Total Funding Amount:	N/A	

Investors



Menopause Solutions



MyMenopauseRx is a telemedicine company improving the healthcare experience for women at midlife and menopause. It provides women with improved access to affordable menopause care, lab testing, education, and community. The company saves patients time and money without sacrificing quality.

Web Site:	http://www.mymenopauserx.com
Category:	Menopause Solution
Founded in:	2021
Based in:	Wheaton, United States
Funding Status:	Early Stage Venture
Total Funding Amount:	N/A

Investors N/A

Personalization



Hyivy Health creates an intelligent and holistic pelvic rehabilitation device for the 1 in 3 women worldwide who will experience a pelvic health complication in her lifetime. The device provides the first quantifiable data set on the pelvic floor and three different therapies from multiple sensors and mechanical functions.

Web Site:	https://www.hyivy.com
Category:	Sexual Healthcare
Founded in:	2020
Based in:	Hamilton, Canada
Funding Status:	Early Stage Venture
Total Funding Amount:	N/A

Investors



Key Factors in the Development of the FemTech Market

Accessibility

for women in developing countries, with a view to increase the customer base.

Favorable regulation

from governmental institutions through simplified policies and reimbursement.

B2B partnership

with large public hospitals, companies, public health entities, NGOs.

Customization

including customized revenue models based on the application of FemTech solutions.

Affordability

ensure that FemTech solutions are available to women at various income levels.

As already mentioned, the FemTech market has great untapped **growth opportunities**. The above-presented factors will lead to the fulfilment of market potential in the near future. Despite the market share having enormous potential, women represent only half of the planet's population, and so far, the development of the FemTech market has occurred predominantly in the developed world. That is why it is crucial to make FemTech products and solutions **accessible** and **affordable**.

At the same time, working-age women spend 29% more per capita on healthcare than men and are 75% more likely to use digital tools for healthcare. **Customized revenue models** – for example, the renting of devices for a limited period of use – will stimulate this trend. Since 2016, a number of **government initiatives** have been launched to support modern digital applications for the treatment of conventional women's health issues.

Source: Media overview, Frost & Sullivan articles



Key Points and Conclusion

2021 / Q2

Key Points

2027

State of FemTech

>1,500 companies, 1,000 investors, and 30 labs and R&D centers

Reproductive Health will retain its leading position as

the most vital for women

Increase in the number of menopause-focused companies as millenials are maturing

Future Directions of Focus in FemTech

In 2021, the funding of companies in the FemTech Longevity subsector exceeds \$3B that is about 20% in the entire industry

The market is developing

very fast and is expected to

grow at a CAGR of 15.6% by

Progyny is the leading publicly traded FemTech company

Al usage trend in FemTech companies for all subsectors and product types Companies will concentrate more on developing personalized solutions for women's health issues

North America is the largest FemTech market across all subsectors Founders Fund is the leading investor in terms of total funds raised

Women's health will be considered more from a psychological perspective

Accessibility and affordability for less developed regions will be of high importance

Source: Media overview

Major FemTech Market Development Drivers

More comprehensive understanding of women's health

Unmet needs in FemTech Longevity

Destigmatization and the power of community

Telehealth & digital therapeutics

The fact that the total addressable market (TAM) for FemTech is over half of the world's population shows that it has an extremely high market development potential. On the other hand, women's health has been under-researched for decades. Today, more and more research, new technologies, and development is being dedicated to female healthcare.

The growth of FemTech Longevity may partly be the result of the increasing gap between female healthspan and women's rising lifespans. The number of years spent suffering from age-related diseases is also higher than men have. This creates an unmet need for products and services aiming to maximize female healthspan that the rising FemTech Longevity sector is striving to fulfill.

The paradigm shift we are observing is helping the industry to thrive, and provides the basis for its future growth. Issues surrounding female health are becoming less stigmatized. Society is now ready to discuss topics related to periods, female sexual healthcare, and menopause.

The growing presence of **telehealth is allowing greater accessibility for women to healthcare services** at different stages of life. According to the latest research, working-age **women are 75% more likely to use digital tools for health** than men. This trend is well reflected in the FemTech Industry.

FemTech Future Prospects

Currently, the vast majority of FemTech companies are focusing on the Fertility and Pregnancy space; however, that's likely to change within the next decade. It is also expected that new and promising areas, such as Longevity, menopause, SexTech, therapy and breastfeeding will be experiencing rapid growth.

Here are the factors that can help determine the direction in which the industry will be headed.

- By 2025, 1.1 billion women are expected to be postmenopausal. Currently, only 5% of startups are providing menopause solutions.
- The **service segment** is expected to expand. FemTech companies that provide services, will benefit from this global trend and are likely to increase in number.
- Emerging global economies will also speed up the spread of smart medical devices and wearables, including FemTech devices.
- DNA testing helping women determine the likelihood of breast and cervical cancer and other genetic diseases will be increasingly available.

\$892M **Digitization** Menopause Solutions **Key Market Driver** Market by 2025 \$41B **North America Global Fertility Market Most Promising Region** by 2026 \$28T **Telehealth** Women Consumer Key Trend in Services Spending in 2025 Segment

Conclusion

FemTech refers to a broad spectrum of **digital technologies dedicated to the improvement of women's health and wellbeing**. Its main goal is to satisfy unmet needs of women and develop technological solutions for **Longevity, pregnancy and nursing care, women's sexual wellness, reproductive system healthcare, menopause solutions, female oncology, and general healthcare**. The FemTech market includes wearable and clinical devices, diagnostic appliances, products, platforms, software, apps, or services.

In recent years, the **FemTech** Industry has **revolutionized perception** of women's healthcare and its importance. There has been an increase in R&D in previously unexplored areas, such as **menopause solutions, tracking apps, sexual healthcare, mental health**. Also, the number of **companies using AI** is growing and will continue to grow in the upcoming years.

The **main problem** of the FemTech Industry is the **lack of funding**. Only 4% of R&D expenditure is directed toward women's health. At the same time, people in **developing countries**, especially in those of them where women dominate, have little access to smartphones and new technologies. And that, in turn, results in poor quality of healthcare services.

Increasingly more investors have been turning their sights toward women's health startups recently. Also, a large number of **conferences and events dedicated to topics concerning women** have been initiated. This has resulted in much **higher awareness** of the industry and increased investment. **Positive externality** is a direct result of the development of the FemTech Industry: **women are becoming more accepted**, with their problems and desires being paid more attention to.

FemTech Analytics Big Data Analytics to Advance Women's Health

Being a leading strategic and analytical intelligence agency, FemTech Analytics is focusing on the relatively 'young' FemTech market and its core subsectors, such as Longevity for women, Mental Health & Healthy Lifestyle, Reproductive Health, and General Healthcare.









Website: www.femtech.health

FemTech Analytics: Value Proposition

FemTech Analytics's activities include research and integral analysis of potentially lucrative sectors of the FemTech Industry, profiling of companies and government agencies based on their innovation potential and business activity, and providing consulting and analytical services for the advancement of the FemTech sector.

FemTech Analytics main activities include:		
Multiclient Analytical Reports	Interactive Mindmaps	FemTech IT Platform
Preparing open access studies focused on global FemTech landscape for multiple customers.	Providing a framework for a better understanding of FemTech, including personalities, companies, investors, R&D centers, and interconnections between market players.	Providing up-to-date information on market trends, drivers, players, leaders, state of investment environment, and opportunities and projections.







FemTech Analytics Website: www.femtech.health

Disclaimer

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