

# HPMKT

## Style Spotters

HIGH POINT MARKET

Explore the stories behind the styles of High Point Market



# Style was meant to be spotted.

The High Point Market Style Spotters were chosen from among today's leading design professionals, and they have a keen eye for what matters most in home fashion. Always on the lookout for the styles and stories that are redefining home, these design pros share their expert perspectives with you before, during, and after Spring and Fall Markets.

FRONT COVER: Norwalk Furniture, Bernards Furniture Group, Four Hands, Baker Furniture, Schonbek, John-Richards  
INSIDE COVER: HURTADO  
BACK COVER: Universal, SPASHWORKS, Four Hands, HURTADO

## HP MKT | Style Spotters

The Style Spotters have been a leading voice of design journalism at High Point Market for a solid decade. We always enjoy their first curation which affords a sneak peek at their journalistic approach. The second curation is always richer and more reflective of their unique vision and design sensibilities. The 2022 Style Spotters team has delivered an unparalleled analysis of the October 2022 High Point Market. We hope you've enjoyed getting to know these creative powerhouses as much as we have, and we encourage you to take a deep dive into their immersive curation of the world's most fascinating design destination. You'll find their thought-provoking selections on the High Point Market website.

Kelly Collier-Clark's board establishes her at the Queen of Curves. You'll love the curvaceous designs she found and recorded for us. Kelly Finley might be dubbed the Princess of Patterns as her eye was attracted to some of the more dazzling patterns at the recent Market.

Rachel Mautner, the youngest Style Spotter, created a fresh, innovative summation of Market with an obvious love for fine art inspired designs and cultural references. Her unique viewpoint dovetailed perfectly with Monika Nessbach, our first-ever European Style Spotter, whose international selections showed how curves and geometry could be truly cosmopolitan.

Lucy Penfield's board reveals the expert eye of a polished designer who loves color, craftsmanship and exceptional attention to detail. This focus of craftsmanship was also captured by The Trim Queen herself, the always energetic Jana Platina Phipps. We

loved her unique finds that celebrate the importance of textiles and trims throughout the Market. And DuVal Reynolds delivered a fascinating juxtaposition of bold, yet traditional designs characterized by large scales, flexibility, and whimsy.

It's difficult to summarize the design stories that this remarkable team identified, but we hope you'll take the time to visit their boards and read the Style Stories they're prepared. Market was characterized by bold innovation, red was the color everyone swooned over, and texture was front and center as a design element. Sculptural geometry and every conceivable rounded form from circles and spheres to oval, capsule and flowing S-curves. Even rugs defied the normal rectilinear mode for more organic shapes. And just to prove that the world wants to play, every major showroom had game tables certain to inspire sportsmanship and creative math. The streets teeming with buyers, the innovative designs, and the spirit of optimism made for one of the most memorable Markets in recent years.

As Style Spotters Advisors, we cherish the opportunity to support and spotlight these extraordinary designers, now friends, as they move forward as fellow alumni of this extraordinary program. We look forward to seeing all the Style Spotters alumni and our design colleagues at the Spring 2023 High Point Market, April 22-26!

*Shay and Gary*  
**Shay Geyer and Gary Inman**  
Style Spotters Advisors

Special Thanks To Our Style Spotters Sponsors  

SHAY GEYER



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GARY INMAN



**OWNER, GARY INMAN HOME  
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# THANK YOU TO OUR style spotters



Regina Andrew

Meet your guides to the styles and stories that are defining home fashion.



Natuzzi

Loloi Rugs



Bertu Home



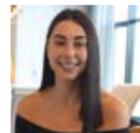
## KELLY COLLIER-CLARK

Founder, Principal Interior Designer  
PLOT TWIST DESIGN LLC  
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## KELLY FINLEY

CEO, Creative Director  
JOY STREET DESIGN  
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## RACHEL MAUTNER

Principal Interior Designer  
RACHEL MAUTNER INTERIOR DESIGN  
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## MONIKA NESSBACH

Founder, Chief Interior Designer  
DESIGNBAR LLC  
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## LUCY PENFIELD

Design Principal, ALLIED ASID  
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## JANA PLATINA PHIPPS

Founder  
HOME COUTURE COLLECTIVE  
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## DUVÁL REYNOLDS

Owner, Principal Designer  
DUVÁL DESIGN, LLC  
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Immerse yourself in the style and stories defining home, as seen through the eyes of our talented Style Spotters. We are delighted to bring you product insights in these categories.



### BEHIND THE SCENES

Tells the story behind a product or brand, giving the reader a deeper understanding and appreciation of how a piece is made, the culture it came from, the artisans who make it, or the science behind it.



### ON THE SCENE

A story built around a style, a product category, colors, textures, or any number of themes.



### MUST BE SEEN

A celebration of a favorite product, collection, or brand, sharing why it is beloved and a must-see stop at High Point Market.

## SOURCES

**Albany Industries**  
662.534.9800  
www.albanyindustries.com

**Baker Furniture**  
312.329.9410  
www.bakerfurniture.com

**Bellini Modern Living**  
905.771.3610  
www.bellinimodernliving.com

**Bernards Furniture Group**  
336.861.7400  
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**Bernhardt Furniture**  
828.758.9811  
www.bernhardt.com

**Bertu Home**  
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**BIDK Home**  
www.bidkhome.com

**Brown Jordan**  
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**Burton James, Inc.**  
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**Currey & Company**  
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**Global Views**  
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**Highland House**  
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**Karmatika by Rafael Calvo**  
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**Kenneth Cobonpue**  
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**McGuire Furniture**  
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**Miniforms**  
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**Natuzzi**  
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**Ngala Trading**  
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**Noir**  
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**SPLASHWORKS**  
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**Taracea**  
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**Universal Furniture**  
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**Kelly Collier-Clark**

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ON THE SCENE

# Redesigned to Newly Designed

TEXTURES, NATURAL MATERIALS, AND ENDLESS STYLE; **THE BEST OF EVERY WORLD.**

## MUST BE SEEN LIST

During Fall Market, there were materials and details in many of the furnishings that ran parallel throughout almost all of the showrooms visited. Hair on hide and bouclé, two of my personal favorites, were spotted everywhere it seemed. Woods of all tones, from teak to walnut, were also very relevant. Other natural materials like concrete and marble, handcrafted accessories, and my personal favorite — aesthetic colors — included shades of grey, brown, and cream neutrals. Of course, black is still very much on trend. The furniture featured on my must be seen list and the showrooms they're in tell the story described effortlessly.

Reimagined at Made Goods, I am loving the Felder Lounge Chair in the new size. Aside from the shagreen leather, I love the deep seat the chair offers. As with most furniture at Made Goods, this chair comes in more than one size and the fabric is fully customizable. I am also loving the Oakley Sling Chair by Verellen. Again, it's not a new style for the brand, but it's been redesigned for the fall season in a black hair on hide option. Head over to my Style Spotter picks, and you'll find me sitting in one of the two on Verellen's showroom floor. The chair showcases amazing style with the contrast of the black hair on hide against the brown walnut frame. Last, but certainly not least for chairs: the Percy dining chair at Eichholtz. Percy was the first piece I spotted at Market. It's stunning and equally cozy. I sat down and did not want to get up. It's the perfect chair to inspire sitting long after dinners. Some designers may be over bouclé, however, it's still in demand.

Leftbank Art



Made Goods



SUNPAN



Noir

www.HighPointMarket.org

## AMAZING

All three showrooms mentioned are packed with furniture that's on trend, sustainable, and most of all, comfortable. Since the pandemic began, it is more important than ever for us to deliver our clients furniture with all these boxes checked that I mentioned. For newer designers and seasoned designers new to attending future markets, they should plan to spend a good amount of time in these showrooms. Each time I've visited High Point Market, it's been an amazing experience.



Eichholtz

Other must-see products at Market included Justin Q. William's newest wall art collection at Leftbank Art, the Chiara Side Table by Noir, Lucius Bench by Gabby, and the Geneve Modular Outdoor Furniture — these are all products, collections, and showrooms that must be seen!



Gabby

High Point Market Style Spotters

**Kelly Collier-Clark**

Founder, Principal Interior Designer  
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**BEHIND THE SCENES**

# South African Creators Aggrandize **Sustainable Product Design**

THOUGHTFULLY DESIGNED FURNITURE  
FROM JOHANNESBURG TO NORTH AMERICA  
BY WAY OF **NGALA TRADING**

**SHOWROOM  
FAVORITES**

The Fluted Side Table in black, designed and produced by Mash.T Design Studio, was spotted during one of my Fall Market Hot Spot

Tours at Ngala Trading. This table is offered in coffee table size, and it is currently available in two colorways (white and black). Its made in Johannesburg, South Africa, and made available to the North American market through Ngala Trading. Not only did I love the table style, but I loved hearing the story behind it that was shared with our group during the tour.

At a glance, one may assume the table is made of concrete because of the hard surface.

The pleated fluted table is actually made of terrazzo and is reminiscent of a flared skirt. The uniquely shaped table caught my attention, because I knew there had to be an interesting story behind it. Terrazzo is frequently used for flooring and walls. It's a composite material consisting of quartz, marble, glass, granite, or other materials poured with a cementitious binder, polymeric, or a combination of both. Terrazzo is highly sustainable for durability, as well as economical.



Ngala Trading

**ABOUT THE  
BRAND AND  
THE FOUNDING  
DESIGNER**

Mash.T Design Studio creates award-winning furniture, lighting, and accessories that celebrate African craft. Founded by designer Thabisa Mjo, the studio brings together technology and traditional crafts to tell uniquely South African stories using the medium of design. Thabisa is passionate about preserving traditional skills and helping other small businesses. She stumbled into the design industry by entering the Nando's Hot Young Designer Talent Search competition in 2015, and to her delight, she won the competition. However, for Thabisa, who had never designed anything before, the real prize was discovering her gift of creativity.



Ngala Trading

By working closely with crafters and other designers, the Mash.T studio continues to do what it is passionate about, creating sustainable economic opportunities for African creators through collaborative product design.



"For me, anything arts and crafts and handmade is luxury, and my aim is to merge these traditional production methods with forward-thinking design."

- Thabisa Mjo

**Kelly Finley**  
 CEO, Creative Director  
 JOY STREET DESIGN  
 joystreetdesign.com | @joystreetdesign



**MUST BE SEEN**

# Walter Lamb Aluminum Rocking Chair

FUNCTIONALLY BEAUTIFUL

**OUTDOOR  
 FUNCTIONALITY  
 AND STRIKING  
 SOPHISTICATION**

Brown Jordan is an established leader in luxury outdoor furniture built with fine materials and craftsmanship. Reissued for its 75th anniversary, the Walter Lamb Aluminum Rocking Chair by Brown Jordan provides outdoor functionality and striking sophistication. The soft organic curves of the frame bands paired with the colorful knitted rope elevate this classic chair. This chair is the perfect pairing for the porch or pool because of its low, comfortable profile and variety of bold, weather-resistant finishes. The frame and rope are both offered in a kaleidoscope of custom colors, allowing the designer to be as dramatic or subtle as imagined.

The Walter Lamb collection features 12 SKUs with chairs, chaises, ottomans, occasional tables, and dining tables. Each piece of the collection offers 12 available colors for the aluminum frame. The rope-containing products have six colors available. The tabletops are available in both glass and teak.

At Joy Street Design, you'll never see our projects without the bold use of color or texture. Unlike typical outdoor furniture, this collection allows us to tailor the finishes to our vibrant color schemes specific to our vision and project needs.



Brown Jordan



Brown Jordan

**ON THE SCENE**

## Chiquita Stool

COLORFUL EXPRESSIONS AND  
 UNEXPECTED SILHOUETTES

**CHIQUITA STOOL  
 BY KENNETH  
 COBONPUE**

Kenneth Cobonpue products are unique and artistically designed. They take ordinary furniture shapes and reimagine the silhouettes and operations with nature's influence.

With its unique form and function, the Chiquita Stool by Kenneth Cobonpue is an unexpected showstopper. The stool is crafted of rattan, polyurethane foam, and steel. Vertical rattan dowels nestle at the top of the three-legged steel frame, filling the seat on a foam bed. The seat top may look rough to the eye, but when sat upon, the rattan poles recede, creating a soft pillowy-like cushion. The perfected function of the design provides an inviting and very comfortable experience.



Kenneth Cobonpue

The warm rattan dowels and the modern steel profile work together to provide a unique take on an everyday stool. Splash a fun bright color on the steel base, and you've got a standout piece. The stool is available in 9 finishes with limited edition colors. Our favorite colors include Tangerine, Orchid Pink, and Denim Blue.

The Chiquita Stool excites us at Joy Street Design because of its three functions: seating, art, and color.

**Rachel Mautner**  
Principal Interior Designer  
RACHEL MAUTNER INTERIOR DESIGN  
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 MUST BE SEEN

# The Human Form

A KEY TO DESIGN

## L'HOMME STOOL

Incorporating the human form has become one of our key design elements. I spotted L'Homme Stool by Form Design Studio at Global Views. The entire showroom at Global Views is an amazing, curated collection of furniture, accessories and textiles. The human form can be feminine or masculine, bold or understated. This is the perfect piece for a primary suite or next to a tub. The human form is striking and conversational. The L'Homme stool by Form Design Studio is a must-have piece.



Global Views



Global Views

 MUST BE SEEN

# The Revival

ALABASTER HITS THE SCENE

## PERTICA CHANDELIER

The latest collaborative collection with Visual Comfort & Co. and Kelly Wearstler must be seen. I spotted the Pertica Chandelier from her latest collection in order to emphasize the revival of alabaster and mixed metals. Kelly Wearstler is known for her unique silhouettes and chic material and color palettes. This chandelier creates warm ambient lighting, while providing a visually striking feature within a space. From the lamps and chandeliers to the flush mounts and sconces, we highly recommend visiting the Visual Comfort showroom during your next Market trip.



Visual Comfort

**Monika Nessbach**  
 Founder, Chief Interior Designer  
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 designbaronline.com | @designbar



**ON THE SCENE**

# Brutalist Design Style Meets Contemporary Romanticism

MODERN AND MYSTERIOUS

**MODERN SET OF GAME OF THRONES**

Have you ever wondered what it would be like to live on a modern set of *Game of Thrones*? This Market, we

visited showrooms that gave us the feeling as if we were doing so.

Let's start with a piece that immediately caught our eye: The Balustrade chair by Thomas Pheasant for Baker Furniture really set the tone. Strong lined black metal framework elegantly floats down the back of the chair, reminiscent of what a lounge experience in Winterfell could be.

Paired with the Crossing Trio Coffee Table by Thomas Pheasant, we are now introducing the juxtaposition of modern. It's a play on geometric shapes that pushes the boundaries to the future and reminds us of set pieces seen in *Blade Runner*.

Textures and finishes equally played into our GOT fantasy. The Taru Armchair (Baker), the Taru Side Table (Baker), The Annabelle Room Screen (Four Hands), and the Selma Outdoor Sofa (Four Hands) all paid homage to the look and feel of chain mail shirts and the shape of armor.



Baker Furniture



Taracea

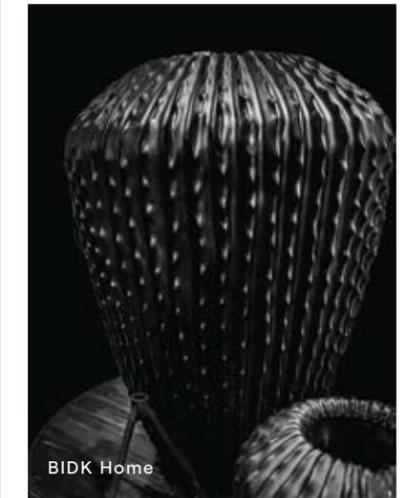


Four Hands

McGuire Furniture

**UNDENIABLE**

To really set the scene, let's imagine a dinner at King's Landing. Our vignette may look a little like this: The Kobe rectangular Dining Table from Taracea is the centerpiece with its attention-demanding features. The Hall Chair from Max ID NY (Showrooms 2220) complementing but not competing with its avant-garde form and function as end chairs, flanked by the Stockholm Bench with woven rush seagrass from Noir on both sides of the table. As a functional storage piece, the Brutus Console (Arther) is decorated with the oversized Cactus Vase (BIDKhome). The brutalist lines are undeniable.



BIDK Home

Noir

Lastly, what would a royal event be without games? At Fall Market, it seemed that every type of game was honored by the creation of its own game table. The Aged Metal Wesson Collection Hockey Table from Four Hands was no exception.

If board games are more your thing, the Catan Game Table from Rastro sure can make up for it. In fact, Rastro had a game table for every occasion or game preference along with different wood finishes.

However, no game night is complete without a trophy for the winner. The Lajja Dark Grey Triangular Sculpture (Four Hands) is the perfect trophy (and sculptural accent piece) for your entrance console or on top of the buffet in your living or dining area, paired with the Miramar Mirror by Palecek.

In summary, this modern take on the brutalist design style was seen all over Fall Market, and we thoroughly enjoyed it.

**Monika Nessbach**  
Founder, Chief Interior Designer  
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**ON THE SCENE**

# An Interior Design Fairytale

DISCOVER THE EVOLUTION OF COTTAGECORE: DIVE INTO A WORLD OF WHIMSICAL FANTASY MERGED WITH PAYING HOMAGE TO WHAT ONCE WAS, OR IS, "MODERN LEGACY."  
**HERE IS WHAT IS TAKING OVER INTERIORS.**

"Once upon a time", is a saying that evokes wonder and beauty like a fairytale dream. The fantasy world has taken over media, fashion, and technology where we see individuals gravitate towards a romanticized, Fairycore era. Fall Market didn't disappoint when it came to this trend, as the convergence of fairytale and modern homage to legacy designs showcased a newly romanticized design to meet such needs.

Schonbek's showroom felt like walking through a fairytale wonderland, as their mixture of metals, crystals, and chains created lovely, delicate pieces. The soft glow created by the crystal quartz from the Secret Garden collection resembled a beautiful, starry night. The organic, whimsical vines complement its elegant beauty to the fixture.

In the same showroom, we saw a focal point chandelier called the "Midsummer Night" light. This fixture bears an uncanny resemblance to an elven crown with its use of gold-plated leaves and crystals intertwined in a halo with chains cascading downward. This fixture adds a majestic ambiance and graceful mystique to its chosen setting.



Currey & Company



We then moved on and spotted the newly introduced Dolce Easy Chair in Kenneth Cobonpue's must-see showroom, and we immediately stopped in our tracks. Handcrafted plush fabric tubes are interwoven, creating a luxurious, yet functional piece of art. Once you sit on it, it makes you feel like you are lying in dreamy cotton clouds in a world beyond ours.



Karmatika by Rafael Calvo

## WHIMSICAL FANTASY

Another find playing into our interpretation of Fairycore is the Calvo Royal Dresser by Karmatika by Rafael Calvo Design. This unique piece is hand-constructed and differentiates itself from other dressers or buffets in any given space. We also applaud the fact that it is made of 100% sustainably sourced materials with non-toxic finishes, making it the perfect piece for environmentally-conscious individuals.

Let's continue our journey into the fantasy world by entering the forests and its diverse vegetation. For years, we have been talking about the evolution of becoming more in tune and one with nature. Biophilia and biophilic shapes are taking over our living spaces. The Eichholtz Cinco lamp is casual yet elegant: a perfectly scaled piece. It has taken the widely used mushroom shape as inspiration, but instead of a literal shape translation, applied modern straight lines. Simply stunning!



Kenneth Cobonpue



Eichholtz



Schonbek

Earlier, we mentioned seeing a fusion of "Modern Legacy" into the world of whimsical fantasy. The Woodland collection by Materialworks within the InsideOut Performance Fabrics showroom is a perfect example. We saw an homage to Old World damask patterns combined with whimsical nature scenes and an organic line play on geometric patterns, all in one collection.

Lastly, let's talk accent tables. This Fall 2022 Market, these sculptural pieces of art took over almost every showroom we walked into. The Serpentine Table by Currey & Company is no exception and perfectly represents our point. It's playful, yet adds a little mystical element with the elegantly shaped serpents holding its gold brass top.

**Lucy Penfield**

Design Principal, ALLIED ASID  
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**MUST BE SEEN**

# The Tables with the Dragon Tattoo

## RED EGG'S TATTOO TABLE COLLECTION

### EVEN YOUR GRANDMOTHER WOULD APPROVE

Owner and founder of Red Egg, Carol Gregg (also known as "Mother Hen"), has an endless love for textiles, patterns, and color. After learning about a process that allowed her to print directly on wood, Carol knew the possibilities were endless. Throughout her travels through China, Carol stumbled upon the most exquisite painting on the ceiling of a Chinese temple depicting elegant and colorful dragons. With new inspiration and an inkling of an idea, Carol's tattoo tables were born.

After learning about a process that allowed her to print directly on wood, Carol knew the possibilities were endless. Throughout her travels through China, Carol stumbled upon the most exquisite painting on the ceiling of a Chinese temple depicting elegant and colorful dragons. With new inspiration and an inkling of an idea, Carol's tattoo tables were born.



[www.HighPointMarket.org](http://www.HighPointMarket.org)

### ONE-OF-A-KIND DRAGON TATTOO

Made of maple plywood, Red Egg's tables are tattooed by an ink jet printer. Taking the inspirational image from her travels, Carol selected the dragon elements as her muse. She had the design resized, recolored, and layered to create a one-of-a-kind dragon tattoo sleeve. The radiant array of color in the design is filtered to give the tables realistic characteristics of a tattoo, allowing the dragons to come alive. Keeping with the theme, these tables are supported by modern Ming-style legs. With a simple and chic silhouette, the tattoo dragon design is literally the artistic focal point of this symbolic piece. New to the collection is a sepia tattoo table, which offers a tone-on-tone design, giving the wood an almost burl-like finish.



Dragons may be an interesting choice for a table embellishment, but they embody a rich and powerful meaning. Dragons are depicted in Eastern culture as protectors, symbolizing strength, wisdom, luck, and power. The dazzling array of colors traditionally used draws attention to the twist and turns of the dragons as they gracefully dance upward towards the sky. Carol and her design team at Red Egg did a phenomenal job bringing their tattoo tables to life. They're so good, even your grandmother would approve.



High Point Market **Style Spotters**

**Lucy Penfield**

Design Principal, ALLIED ASID  
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**MUST BE SEEN**

# Laura Kirar's Juxtaposition

**OF URBAN MODERNITY AND THE NATURAL  
WORLD CREATES BEAUTY FOR MCGUIRE**

## **CUERDA OUTDOOR COLLECTION**

When you explore the work of Laura Kirar, it becomes apparent that she has an artistic passion that's evident in everything she creates. Known for her fusion of opposing influences, Laura's artistry cultivates a design aesthetic that is nothing short of magic. So it was no surprise to learn that her latest collection with McGuire was inspired by the modernism of an urban world, as well as the beauty of nature in its most transcendent state.

For Laura's Cuerda outdoor living set, inspiration came from her time spent in magnificent Palm Springs, California. Characteristics of the desert sands, idyllic landscapes, and billowy cumulus clouds that float effortlessly in the sky are represented in every inch of the collection's design. A perfect balance of solidity and sublimity resonates through each piece.

Commonalities shared throughout the Cuerda set begin with a signature acrylic cording that is hand-woven over each frame. Set in a soothing neutral tone, calling forth the soft palette of a beachy sand dune, the cording complements any outdoor setting.



McGuire Furniture



McGuire Furniture



McGuire Furniture



McGuire Furniture



McGuire Furniture

The collection exhibits a rounded and airy flair reminiscent of the clouds that so inspired Laura's time in Palm Springs. Each frame is fully enveloped in a bark weave that displays a natural, material-centric vibe.

Beautifully engineered stone sits atop the dining and end tables. Its leathered finish displays warm and cool hues which showcase the modern yet natural semblance that Laura so expertly defines. And the sofa and lounge chairs offer a balance of opposites: upright and supportive seating with generous depth through thick, luxurious cushions and chair backs for delightful and cozy lounging.



McGuire Furniture

Laura's inspirations, found in her travels and studies, have infused her collections with a rich blend of diversity and artisanship. She has created an oasis that is true to her authentic spirit and honors the discoveries she shares with others today.

**Jana Platina Phipps**  
 Founder  
 HOME COUTURE COLLECTIVE  
 trimqueen.com | @trimqueen



**MUST BE SEEN**

# Parli Italiano?

SPEAKING ITALIAN DESIGN AT  
 LEIF PETERSEN FURNITURE

**EMBELLISHING OUR  
 ABODE AMPLIFIES  
 OUR ESSENCE**

Even if you don't speak Italian, you can certainly appreciate the language of beauty (*bellezza*), craftsmanship (*artigianato*) and the artistic aesthetic (*estetica*) of contemporary Italian design. Entering the showroom of Leif Petersen Furniture, you're immediately surrounded by the luxury of Italian engineering and fine materials. Every exquisite detail speaks to my Italophile heart! Most notable are the world-class collaborations that each company cultivates with architects and product designers; it's a rock-star roster of who's who in the design world. Located in the 220 Elm building, Leif Petersen has been bringing the most innovative Italian manufacturers, such as Fiam Italia, La Cividina, MIDJ, Saba Italia, and Sangiacomo, to High Point for over 20 years. Get ready for a Made-In-Italy experience that will fast-track your Italian (design) fluency.



Fiam Italia

The Echo is an exquisite showcase in fused glass, melted at high heat and tempered, highlighting Fiam Italia's industrial and artistic fabrications. Fiam Italia's dominance in the culture of glass has been attracting renown design talent like Marcel Wanders, who collaborated on this piece, since 1973.

La Cividina is known internationally for its work in the contract sector. These Windmill Ottomans, by Constance Guisset, welcome visitors to The Modern Art Museum in Paris. Each pouf has a distinctively curved form and customizable wedges of color that are reinforced with carbon fiber stitching.

Sangiaco's wardrobes are a multi-material sensory experience using wood, glass, metal, leather and fabrics, meticulously constructed to organize one's clothes and accessories in style, the ultimate luxury.



La Cividina



Tuscan leather is laser cut, wrapped and affixed to a painted cantilevered steel frame with 47 rivets, thus giving the name P47 to MIDJ's collection designed by Franco Poli. Under rays of light, the play of shadows through the backrest adds an even more artful element to this design-lovers chair.

Saba Italia collaborates with artist Antonio Marras, a lauded Sardinian designer and artist. He has created a textile collection which includes hand-drawn fabrics that bring these slip-covered New York Chairs to a new level of creativity.

Saba Italia



SANGIACOMO



MIDJ Srl

**Jana Platina Phipps**  
 Founder  
 HOME COUTURE COLLECTIVE  
 trimqueen.com | @trimqueen



**ON THE SCENE**

# A Keen Eye for #Trimspotting

LOOK CLOSELY TO DISCOVER NEW AND UNIQUE FABRICATIONS USING THE TINY BUT MIGHTY TEXTILE.

**FRINGE, CORDING, AND TAPES**

During Fall Market, my tribe and I spotted the use of trimmings in not-so-obvious places. These applications are more covert and oftentimes layered, taking a keen eye to spot. The traditional decorative application is being dethroned by imaginative and technical applications of fringe, cording, and tapes. Is passementerie going postmodern? It's most definitely challenging its original role in the decorative arts of hiding seams and playing pretty. Once your trim-spotting eye gets focused to noticing the modern utility and fabrications of this tiny yet mighty textile, you'll appreciate trimmings in a whole new way.



Vanguard Furniture Co Inc



Roberta Schilling Collection

Brazilian fiber artist Carolina Kroff hand-dyes, and in essence, paints with yarn creating dimensional sculptures. Represented by Roberta Schilling Collection, these fiber tapestries are like ethereal landscapes.

The Olisa Bar Cart by Currey & Company is skillfully wrapped in braided abaca rope, giving the classic frame dimension and texture, artfully detailed upon close inspection.



Currey & Company



Linie Design

Designed in Denmark and hand-crafted by artisan weavers in India, the Eternal Eye rug shifts from thick and sumptuous pile to flat-woven texture, finishing with generous fringing. Labeled with CARE & FAIR certification by Linie Design.

Vanguard Furniture introduced the Paisley Cocktail made of woven lampakay, hand-wrapped on its iconic, curvaceous frame.

This Sienna Armchair is dressed in vertical fringed stripes in spazzola, meaning 'brush' in Italian, which makes her comfortable stout frame seem light and lean. Made in Italy and designed by talented Alessandro Fiorini for Gorini.

Mark McDowell meticulously curves and twists cording into visual fluidity in his fiber art capo lavoro, "Drifting", for John-Richard.



Gorini



John-Richard

**DuVäl Reynolds**

Owner, Principal Designer  
DUVÄL DESIGN, LLC

duvalreynolds.com | @duvaldesignllc



**MUST BE SEEN**

# Eichholtz

GATEWAY TO EUROPE'S **BEST IN DESIGN**

**LOOK NO FUTHER!**

Eichholtz has quickly become one of my favorite vendors at High Point Market. Not because of the glitz and glam of the building, which is clearly a statement all its own. And not just because of the friendly and inviting faces that welcome us into their showroom with open arms. My attraction now lies with the well-executed furniture and sublime textures that leave nothing to the imagination.

As designers, we are often plagued with requests to find something 'exclusive', something 'unique.' Look no further! As one of the world's most well-known and reputable wholesalers of luxury design furniture, lighting, and accessories, Eichholtz bridges the gap of opulence and accessibility. Their products are unique and aspirational, exceeding the confines of time-stamped design. Blending the clean lines of modernity while offering a classic approach to lighting, they offer exquisite textures and elegant shapes that still feel approachable.



Eichholtz



Eichholtz

**THE CHAIR NOVELLE**

Their showroom always feels like an insider's guide to the European market—not just what is presently fashionable but also where the global design market is headed. Definitely a must-see!

As an example, the Chair Novelle is characterized by bold, sculptural forms, inspired by post-modern Italian design from the '70s and '80s. It's a statement piece that can be easily integrated into any contemporary or eclectic interior style. The beautiful swivel armchair is wrapped in a soft velvet, introducing three different colors—Savona Bordeaux red, faded red, and a pure red. How delicious!



Eichholtz



Eichholtz

**DuVäl Reynolds**

Owner, Principal Designer  
DUVÄL DESIGN, LLC

duvalreynolds.com | @duvaldesignllc



ON THE SCENE

# Gaming Tables!

HAVING FUN WITH LUXURY DESIGN

## GAMING TABLES! WHO KNEW?!

With such an unexpected surprise, it felt like gaming tables were all the rage at Fall Market! So many showrooms offered this entertaining

escape to the endless perusing of furniture.

Quite possibly, a design-effect ushered by too much time in the home, manufacturers began reimagining staple design pieces with a more resourceful approach. We saw dining tables turn into ping-pong gaming areas—and not just once, but repeatedly. And what was equally inspiring was the sense of playfulness applied to each of the designs without the compromise of quality and sophistication men and women compete in these one-on-one combats for bragging rights!



Highland House



Highland House

## ONE-OF-A-KIND GAMES

Four Hands was a notable brand who leaned heavily into this new area for lovers of foosball, poker, ping pong, and table hockey! Handmade by skilled artisans, their one-of-a-kind games featured beautiful blends of hand-finished Guanacaste wood and metal that's been aged through a manual, month-long process using natural elements to bring unique character to each piece. These pieces included removable parts (like the net) that attached and detached with built-in magnets, and came with wood paddles and balls.



Four Hands



Eichholtz



Four Hands

Throughout the Market, you could see interest build around each gaming table as more and more designers and reps took part in the fun! It was delightful to see and hear the hype of finely dressed men and women compete in these one-on-one combats for bragging rights!

# MEET OUR style spotters

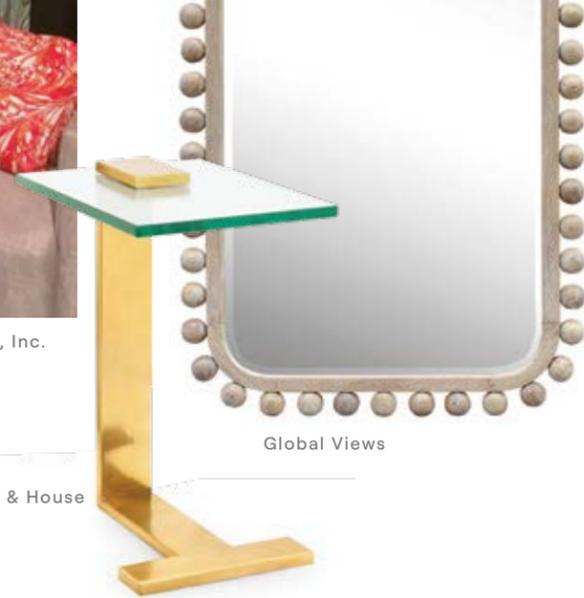
Albany Industries



Bellini Modern Living



Burton James, Inc.



Global Views

Villa & House

Thank you to our 2022 High Point Market Style Spotters. We appreciate your expertise and creative commentary on the hottest items at F/22 Market!



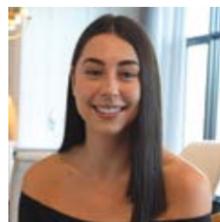
### KELLY COLLIER-CLARK

Kelly, founder of Plot Twist Design, holds a professional Interior Design certificate from Temple University, and a Realtor's license in PA. Since the founding, she served as *Design Influencer* for a HPMKT Instagram takeover, as *Design Ambassador* for "What's New What's Next 2021" (facilitated by the New York Design Center), as a featured designer in the January 2021 Design Discovery Designers, and has contributed on creative ways to expand your design business in 2021 via Architectural Digest's ADPRO.



### KELLY FINLEY

Kelly is CEO and Creative Director of Joy Street Design, a nationally recognized full-service interior design firm. Her experience as a lawyer, combined with her fun personality, service mindset, and love of bold colors, combines to make Finley the perfect interior design resource. Kelly and Joy Street Design have been featured in House Beautiful, San Francisco Chronicle, Elle Décor, Architectural Digest, California Home & Design, San Francisco Magazine, This Old House, Gentry Magazine, and Apartment Therapy, among others.



### RACHEL MAUTNER

Since launching Rachel Mautner Interior Design at the age of 19, Mautner has been the vanguard to a new wave of millennial interior designers. Her work ranges from small condominiums to multi-million-dollar homes, and each space is completed with the client and a story, in mind. The bold use of color, pattern, and texture is foundational to her work — work rooted in finding a harmonious balance between maximalism and modernism while drawing inspiration from Martyn Lawrence Bullard and Ferris Rafauli.



### MONIKA NESSBACH

Monika holds an MBA and is the founder and Chief Interior Designer at designbar in Charlotte, North Carolina. Growing up close to Köln, Germany, exposed her to modern and postmodern design. Those influences became a signature part of her creative voice. Nessbach draws on the modern influences of her youth and insights of her formal education to break conventions and reimagine possibilities. Today, her work ranges from hospitality projects to multifamily developments, corporate offices, retail, and stage sets.



### LUCY PENFIELD

Lucy is an award-winning luxury interior designer and lifestyle product designer celebrated by press, clients, and colleagues for creating personality-driven custom design. Her worldwide project portfolio encompasses luxe town and country residences, urban condominiums, commercial offices, boutique studios, Food Network restaurants, and non-profits. Penfield is a recognized speaker and writer and is expanding her repertoire with a collection of licensed product designs. She studied Art History, Interior Design, and holds a master's in Design Thinking.



### JANA PLATINA PHIPPS

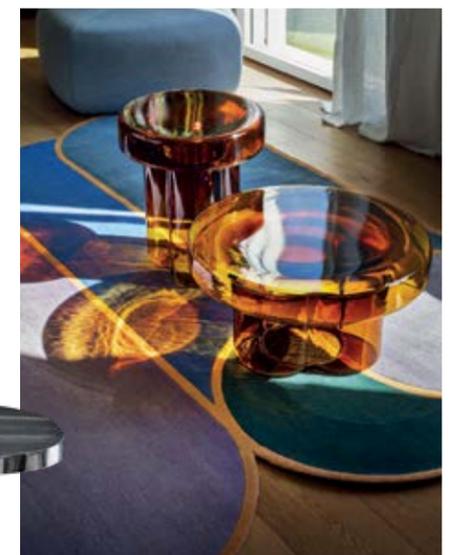
New York-based textile/trimmings entrepreneur — Jana, aka "TrimQueen" — is known for her décor fabrication technique expertise. She champions embellishment, craftsmanship, and innovation, by educating and inspiring the design community through her maker and marketing workshops, and brand collaborations. TrimQueen uses her industry experience to mentor via SCORE, WithIt, and the Young Textile Professionals. Platina is a speaker and connector who believes embellishment is a form of creative self-expression and powerful design tool.



### DUVÄL REYNOLDS

DuVäl, founder of DuVäl Design LLC, holds an Interior Design bachelor's and has spent years learning the ins-and-outs of the trade. Projects of note include the Homeland Security building on 15th Street in D.C., the Watergate South and West, the Embassy of Saudi Arabia, the homes of professional athletes, and so much more. Reynolds was named "The One to Watch" by DC Modern Luxury and "Hot Talent" by Home & Design magazines. He was also featured in Architectural Digest's *Iconic Home*.

Miniforms



Bernhardt Furniture



**Style** was meant  
to be **spotted.**



**HPMKT**

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